

Family Health Services Division

Finance Committee Meeting Agenda

MEETING AGENDA

March 22, 2023

1:30PM-2:30PM

Virtual MS Teams Meeting: FHS Finance Committee

+1 323-457-3408, United States, Los Angeles

Phone Conference ID: 391 594 851#

Members/Guests Invited:

Tess Lapira (Chair), Janine Harris, Barbra Barbeau, Nina Delmendo, Valerie Flores, Debbie Vaughn, Roger Robinson, Jerry Huber, Bela Matyas, Dona Weissenfels, Toya Adams, Rebecca Cronk, Cynthia Coutee, Michele Leary, Michelle Stevens, Noelle Soto, Reza Rajabian, Brandon Wirth, Michael Brown, Ruth Forney, Deborah Hillman, Anthony Lofton, Don O'Connor, Tracee Stacy, Sandra Whaley, Robert Wieda, Gerald Hase

- 1) **WELCOME**
- 2) **December 28, 2022 Meeting Minutes**
- 3) **Review Prior Meeting Action Items**
 - a. None
- 4) **Encounter Reports: Presented by Janine Harris**
 - a. Total Encounters, including target encounters
 - b. Encounters by Payer Mix
 - c. Medical-County Encounters
 - d. Medical-Touro Encounters
 - e. Mental Health Encounters
 - f. Dental Encounters
 - g. PHC Capitated Patients
- 5) **Denied Claims: Presented by Barbra Barbeau**
 - a. Denied Claims Report
- 6) **Financial Reports: Presented by Nina Delmendo**
 - a. Financial Reports
 - i. Fiscal Year 2022/2023 Mid-Year Report
- 7) **Open Discussion**
- 8) **Next Meeting & Deadline for Submitting Agenda Items**
 - a. Deadline for submitting agenda items to be included in next meeting: **7/18/2023**
 - b. Next meeting: **7/26/2023**

Family Health Services Division

Finance Committee Meeting Minutes

MEETING AGENDA

December 28, 2022 1:30-2:30PM

+1 323-457-3408 United States, Los Angeles (Toll)

Conference ID: 139 704 78#

Members/Guests Present:

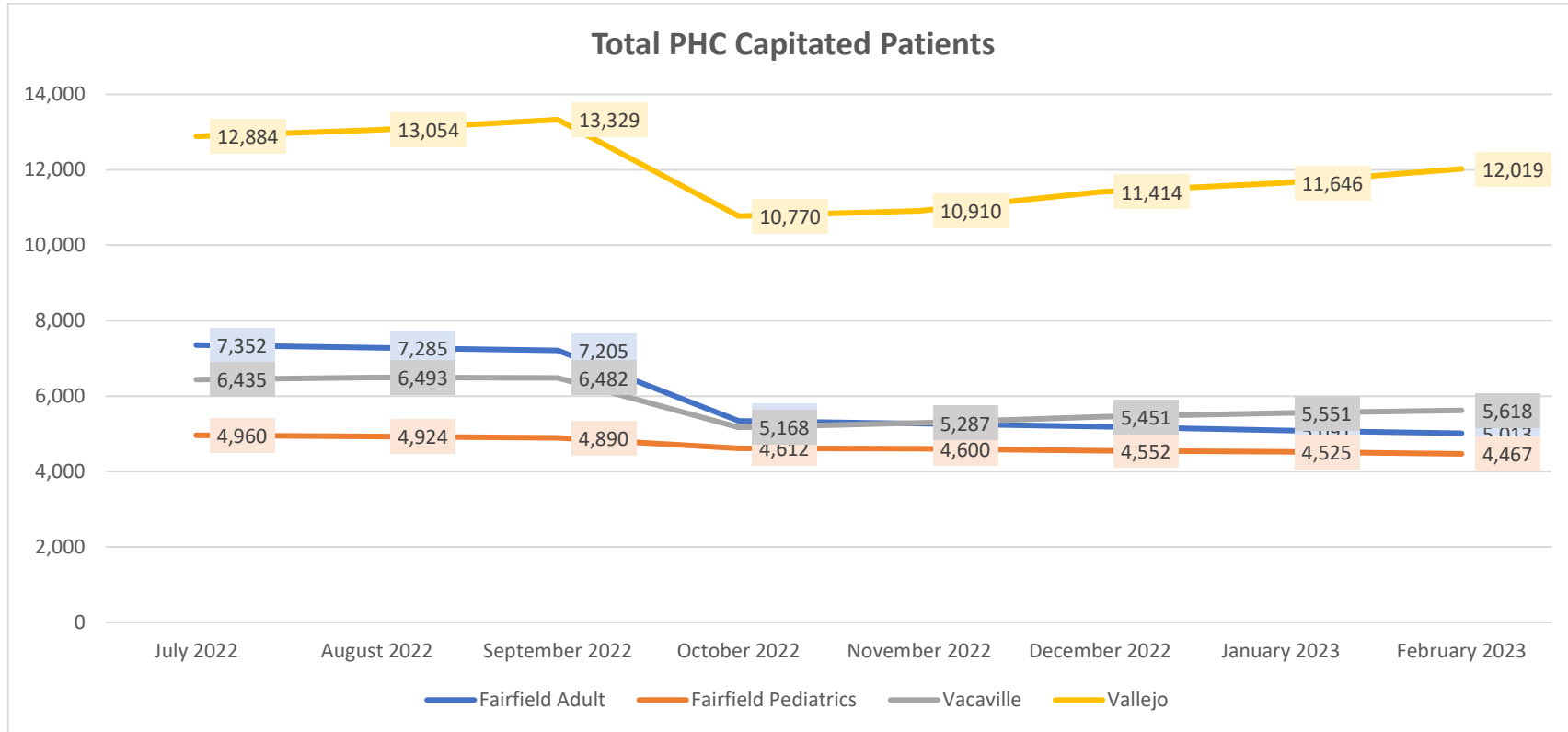
Barbra Barbeau, Nina Delmendo, Toya Adams, Dona Weissenfels, Ruth Forney, Gerald Hase

Members/Guests Absent:

Tess Lapira (Chair), Janine Harris, Dr. Bela Matyas, Debbie Vaughn, Dr. Michele Leary, Anna Mae Gonzales-Smith, Rebecca Cronk, Cynthia Coutee, Anthony Lofton, Tracee Stacy, Sandra Whaley, Brandon Wirth, Michael Brown

- 1) **WELCOME**
- 2) **September 28, 2022 MEETING MINUTES**
 - a. Reviewed
- 3) **Review Prior Meeting Action Items**
 - a. None
- 4) **Encounter Reports: Presented by Barbra Barbeau on behalf of Janine Harris (Absent)**
 - a. Total Encounters, including target encounters
 - b. Encounters by Payer Mix
 - i. Ruth Forney asked why there was a high number of pending encounters. Barbra Barbeau explained that the claims are going through the claim cycle and many could be closed by now. It is just the timing of the claims. Dona Weissenfels asked how long it takes a claim to cycle. Barbra responded that it takes about 3 weeks per payer.
 - c. Medical-County Encounters
 - d. Medical-Touro Encounters
 - e. Mental Health Encounters
 - f. Dental Encounters
 - g. PHC Capitated Patients
- 5) **Denied Claims: Presented by Barbra Barbeau**
 - a. Denied Claims Report
 - i. Dona Weissenfels mentioned that current legislation, if passed, would allow a medical and mental health visit to be billed to Medi-Cal on the same day. Nina Delmendo asked which type of encounter we bill on the same day. Barbra explained that primary claims are billed to Partnership Healthplan of California for medical services and to Beacon for mental health services. Then, as a general rule, Medi-Cal is billed for the medical service and the mental health services is adjusted as a same day service.
- 6) **Financial Reports: Presented by Nina Delmendo**
 - a. Financial Reports
 - i. Fiscal Year 2022/2023 quarterly report
 - Ruth asked for more information on the compensation insurance, line 13 on the report. Nina explained that it is Workers Compensation Insurance.
 - Nina will update the report for the next presentation to not include items without any actuals.
 - Ruth asked what happens to money that is set aside during the budget that is not used, does someone else take the money. Nina explained that nobody takes the money but that the money can be released or reallocated to other parts of the budget.
 - Nina will check on the COVID-19 Federal Direct, line 122 on the report, which shows no actuals to date.
- 7) **Open Discussion**
 - a. No open discussion
- 8) **Next Meeting & Deadline for Submitting Agenda Items**
 - a. Deadline for submitting agenda items to be included in next meeting: **3/14/2023**
 - b. Next meeting: **3/22/2023**

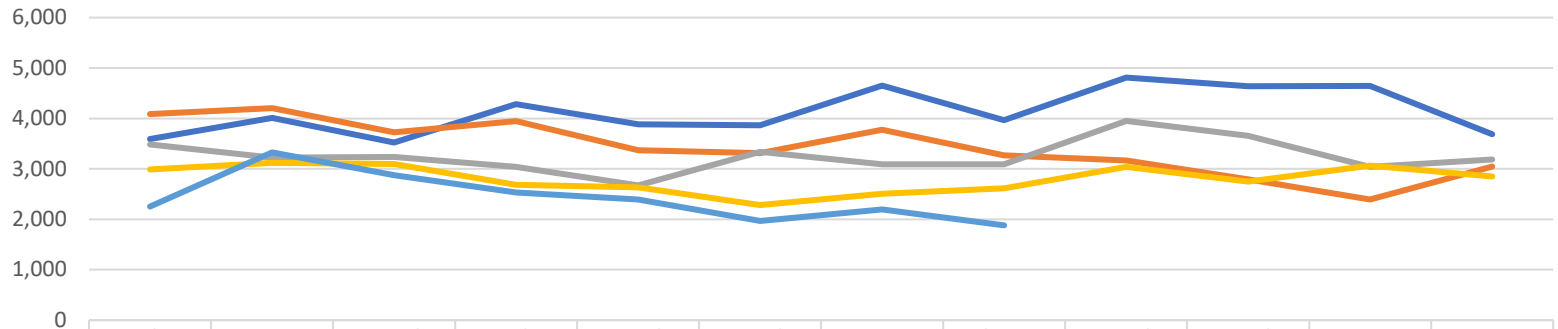
**SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Total Partnership Capitated Patients
July 2022 - June 2023**



	Fairfield Adult	Fairfield Pediatrics	Vacaville	Vallejo	Total
July 2022	7,352	4,960	6,435	12,884	31,631
August 2022	7,285	4,924	6,493	13,054	31,756
September 2022	7,205	4,890	6,482	13,329	31,906
October 2022	5,338	4,612	5,168	10,770	25,888
November 2022	5,272	4,600	5,287	10,910	26,069
December 2022	5,189	4,552	5,451	11,414	26,606
January 2023	5,091	4,525	5,551	11,646	26,813
February 2023	5,013	4,467	5,618	12,019	27,117
March 2023					
April 2023					
May 2023					
June 2023					

**SOLANO COUNTY HEALTH AND SOCIAL SERVICES
 FAMILY HEALTH SERVICES
 Total MEDICAL-COUNTY FQHC Encounters
 July 2018 - August 2022**

Medical-County FQHC Encounters

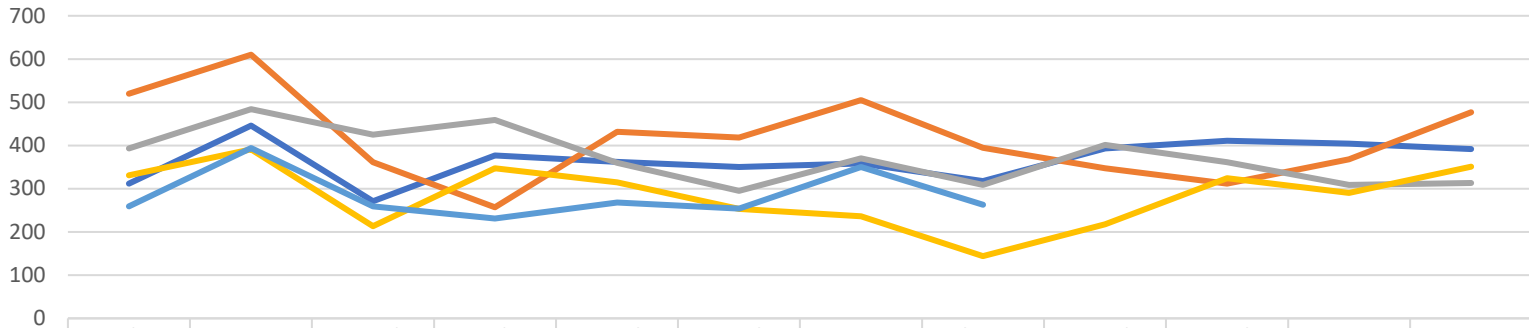


	July	August	September	October	November	December	January	February	March	April	May	June
2018-2019	3,595	4,010	3,523	4,285	3,884	3,868	4,654	3,966	4,811	4,641	4,646	3,688
2019-2020	4,090	4,205	3,728	3,948	3,373	3,310	3,773	3,268	3,169	2,793	2,393	3,045
2020-2021	3,485	3,222	3,237	3,042	2,673	3,338	3,093	3,088	3,951	3,655	3,038	3,184
2021-2022	2,986	3,120	3,099	2,686	2,631	2,283	2,507	2,617	3,040	2,751	3,065	2,849
2022-2023	2,250	3,327	2,877	2,530	2,390	1,970	2,193	1,880				

— 2018-2019
 — 2019-2020
 — 2020-2021
 — 2021-2022
 — 2022-2023

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Total MEDICAL-TOURO FQHC Encounters
July 2018 - August 2022

Medical-Touro FQHC Encounters

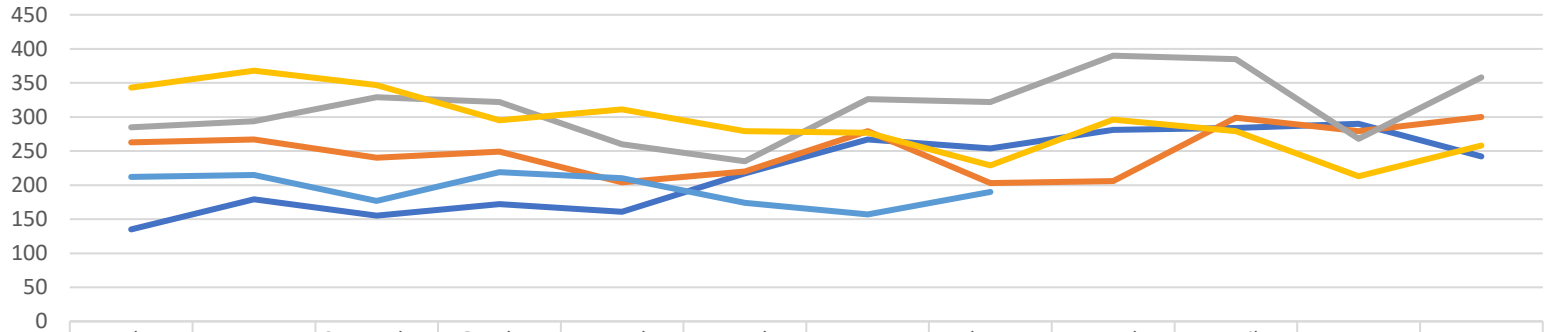


	July	August	September	October	November	December	January	February	March	April	May	June
2018-2019	312	446	271	377	362	350	358	318	393	411	404	392
2019-2020	520	610	361	257	432	418	505	395	347	312	368	477
2020-2021	393	484	425	459	360	295	370	309	401	361	309	313
2021-2022	331	391	213	347	315	253	236	144	218	324	290	351
2022-2023	259	394	259	231	268	254	350	263				

— 2018-2019
 — 2019-2020
 — 2020-2021
 — 2021-2022
 — 2022-2023

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Total MENTAL HEALTH FQHC Encounters
July 2018 - August 2022

Mental Health FQHC Encounters

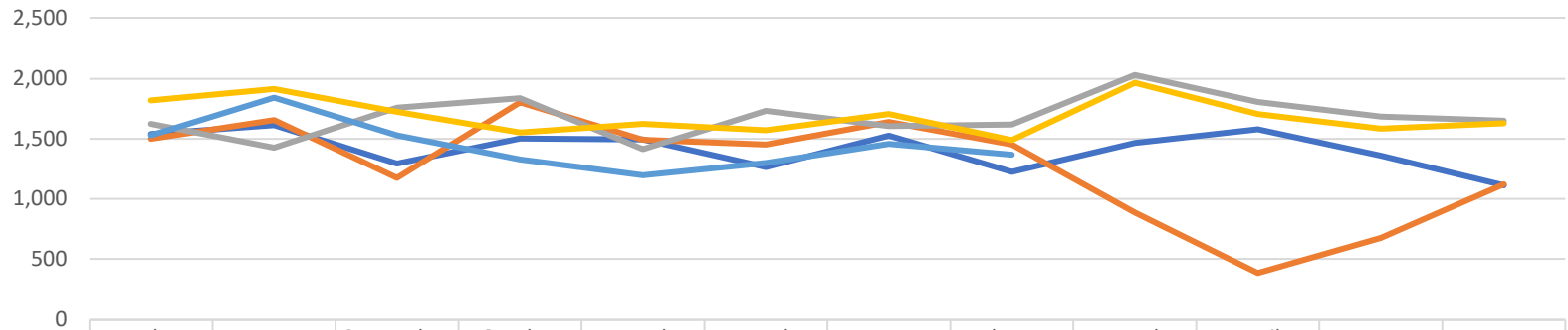


	July	August	September	October	November	December	January	February	March	April	May	June
2018-2019	135	179	155	172	161	217	267	254	281	284	290	242
2019-2020	263	267	240	249	204	220	279	203	206	299	279	300
2020-2021	285	294	329	322	260	235	326	322	390	385	268	358
2021-2022	343	368	347	295	311	279	277	229	296	279	213	258
2022-2023	212	215	177	219	210	174	157	190				

— 2018-2019
 — 2019-2020
 — 2020-2021
 — 2021-2022
 — 2022-2023

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Total DENTAL FQHC Encounters
July 2018 - August 2022

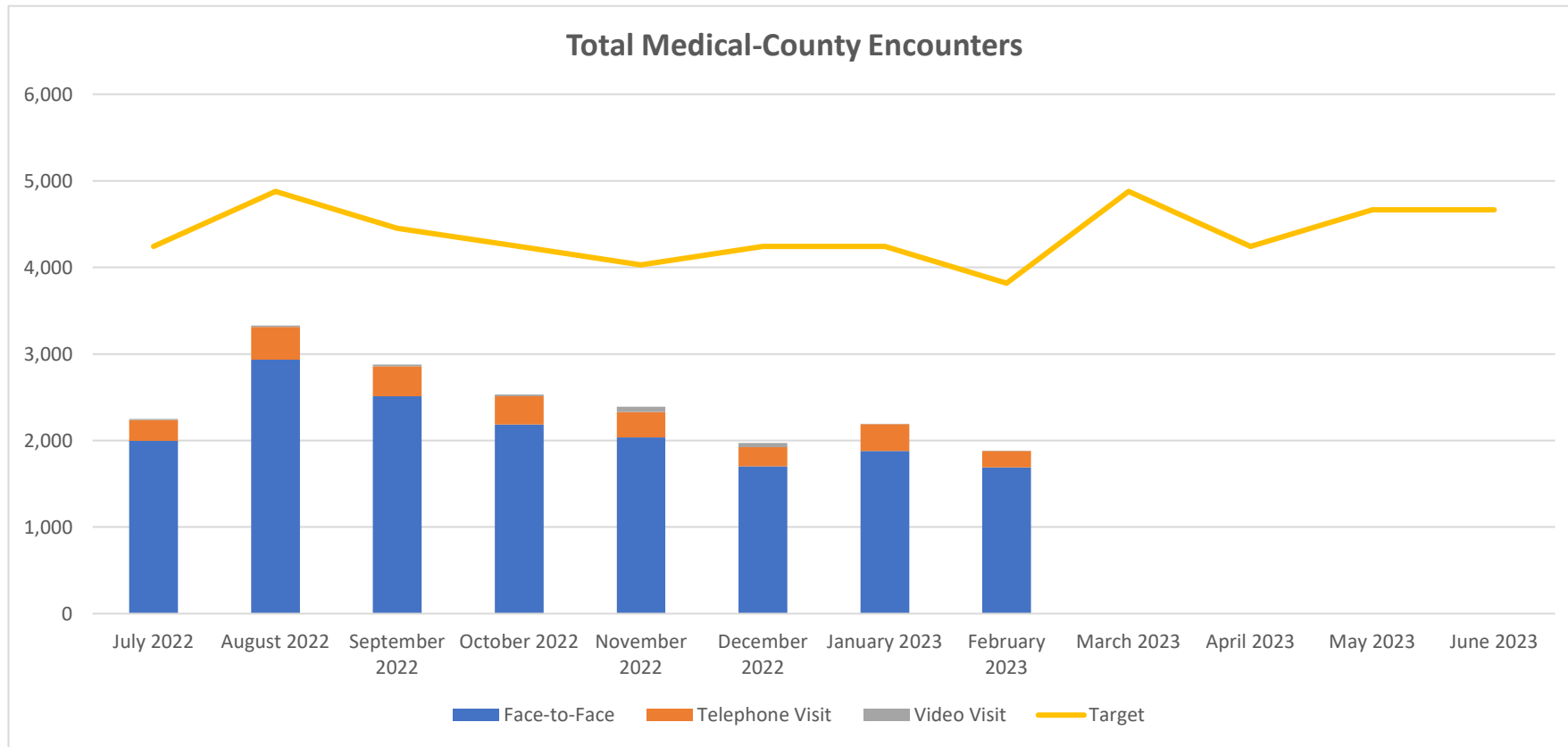
Dental FQHC Encounters



	July	August	September	October	November	December	January	February	March	April	May	June
2018-2019	1,538	1,613	1,293	1,503	1,493	1,264	1,527	1,224	1,464	1,578	1,358	1,112
2019-2020	1,498	1,656	1,175	1,803	1,492	1,452	1,640	1,452	887	382	674	1,122
2020-2021	1,623	1,424	1,759	1,838	1,413	1,731	1,605	1,619	2,031	1,806	1,685	1,650
2021-2022	1,820	1,914	1,724	1,551	1,624	1,570	1,706	1,489	1,966	1,706	1,585	1,628
2022-2023	1,528	1,842	1,528	1,328	1,196	1,299	1,456	1,366				

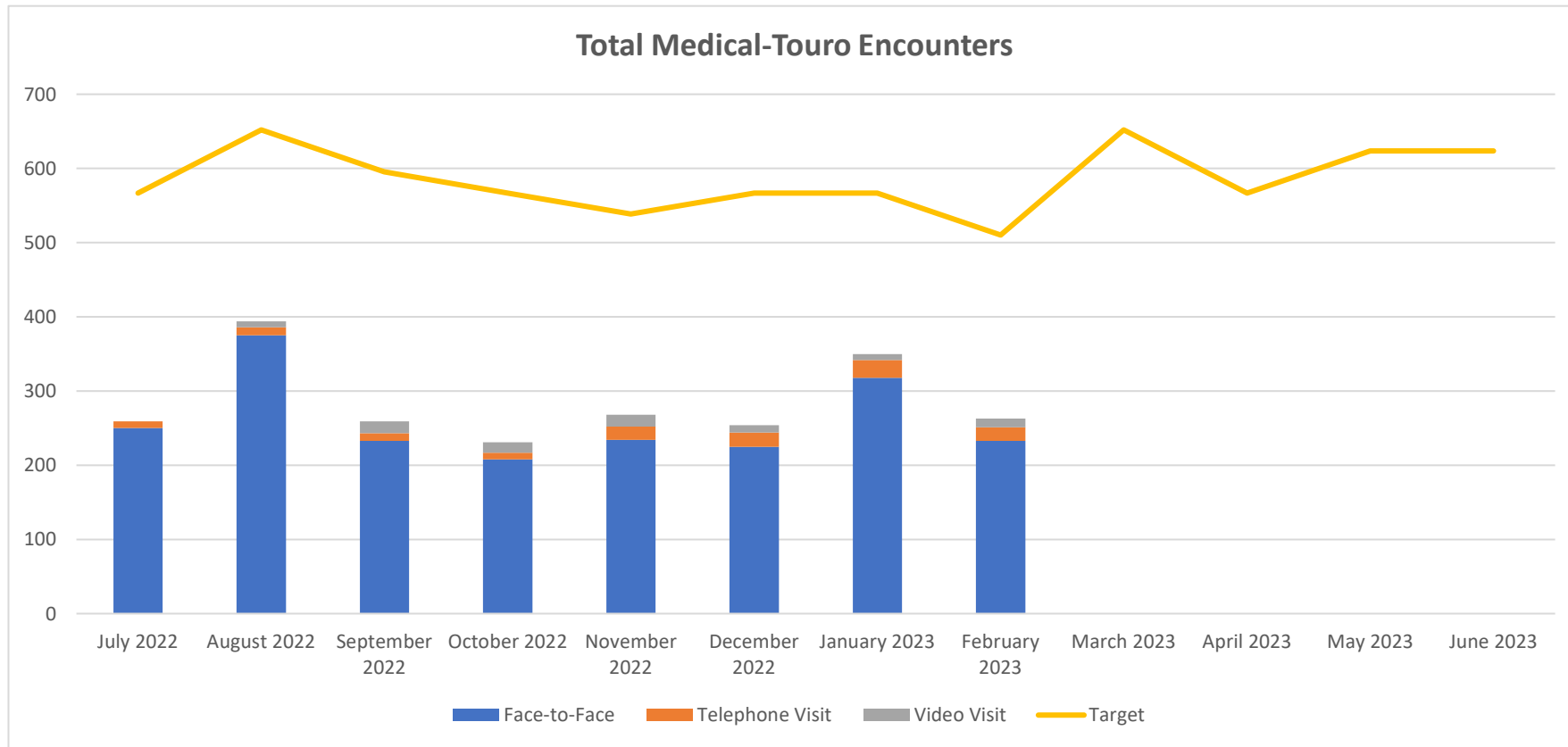
— 2018-2019
 — 2019-2020
 — 2020-2021
 — 2021-2022
 — 2022-2023

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Total Medical-County Encounters
July 2022 - June 2023



Telemedicine						
	<i>a</i>	<i>b</i>	<i>c</i>	<i>d = (a+b+c)</i>	<i>e</i>	<i>f = (d-e)</i>
	Face-to-Face	Telephone Visit	Video Visit	Total Encounters	Target	Difference
July 2022	1,994	245	11	2,250	4,241	(1,991)
August 2022	2,933	381	13	3,327	4,877	(1,550)
September 2022	2,510	347	20	2,877	4,453	(1,576)
October 2022	2,185	324	21	2,530	4,241	(1,711)
November 2022	2,036	294	60	2,390	4,029	(1,639)
December 2022	1,701	221	48	1,970	4,241	(2,271)
January 2023	1,878	312	3	2,193	4,241	(2,048)
February 2023	1,689	190	1	1,880	3,817	(1,937)
March 2023					4,877	
April 2023					4,241	
May 2023					4,665	
June 2023					4,665	
YTD Total	16,926	2,314	177	19,417	52,592	(14,725)

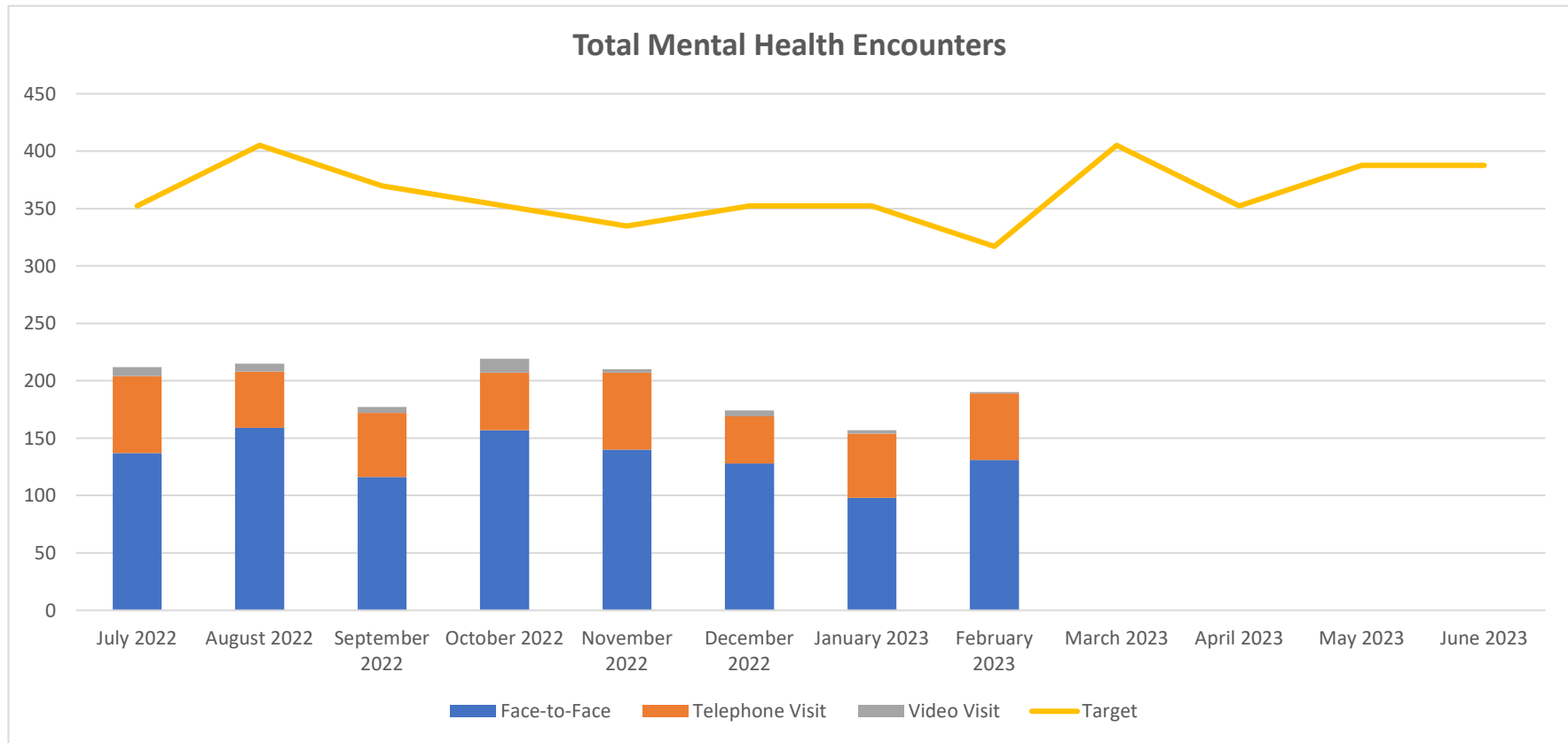
SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Total Medical-Touro Encounters
July 2022 - June 2023



Telemedicine

	<i>a</i> Face-to-Face	<i>b</i> Telephone Visit	<i>c</i> Video Visit	<i>d = (a+b+c)</i> Total Encounters	<i>e</i> Target	<i>f = (d-e)</i> Difference
July 2022	250	9	0	259	567	(308)
August 2022	375	11	8	394	652	(258)
September 2022	233	10	16	259	595	(336)
October 2022	208	9	14	231	567	(336)
November 2022	234	18	16	268	539	(271)
December 2022	225	19	10	254	567	(313)
January 2023	318	24	8	350	567	(217)
February 2023	233	18	12	263	510	(247)
March 2023					652	
April 2023					567	
May 2023					624	
June 2023					624	
YTD Total	2,076	118	84	2,278	7,030	(2,286)

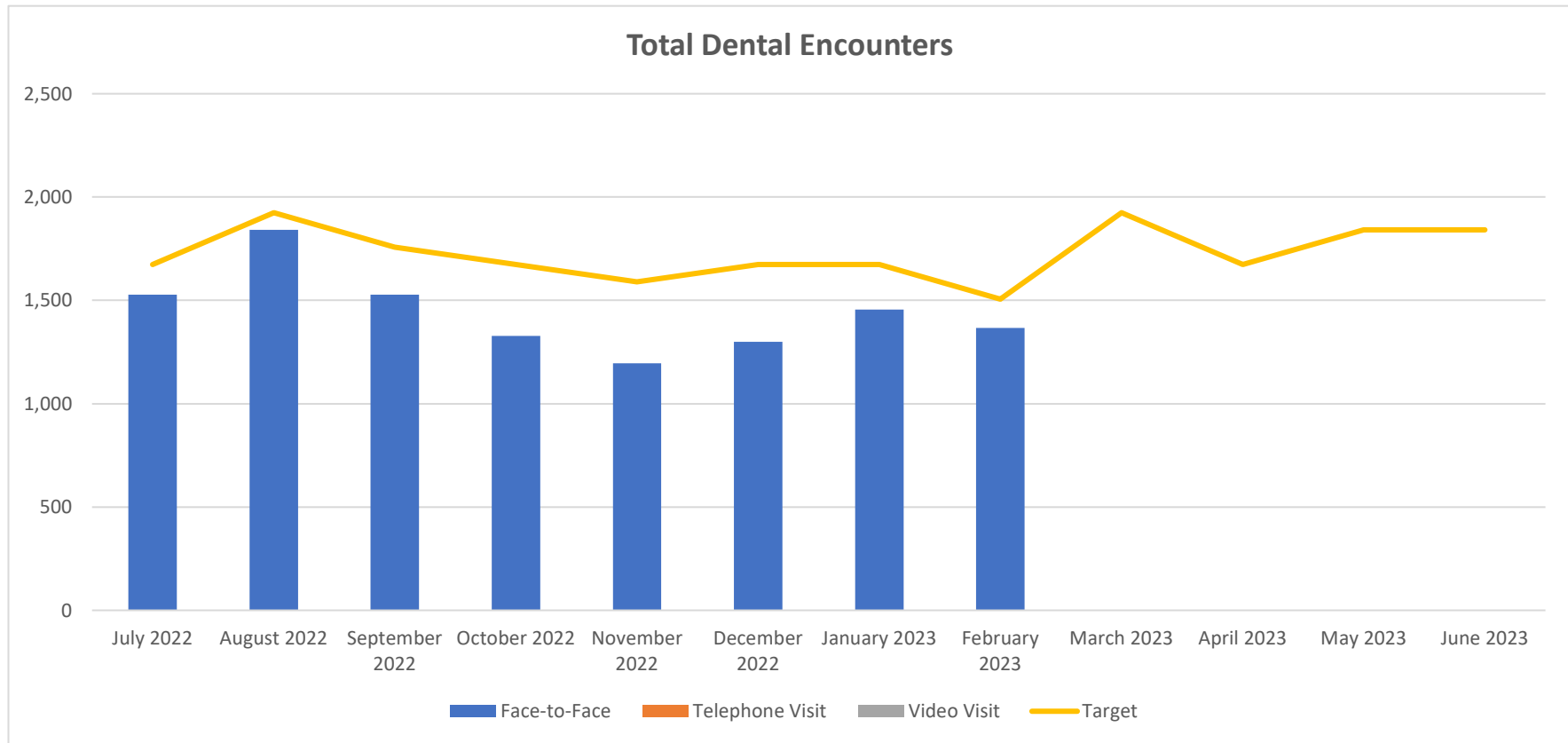
SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Total Mental Health Encounters
July 2022 - June 2023



Telemedicine

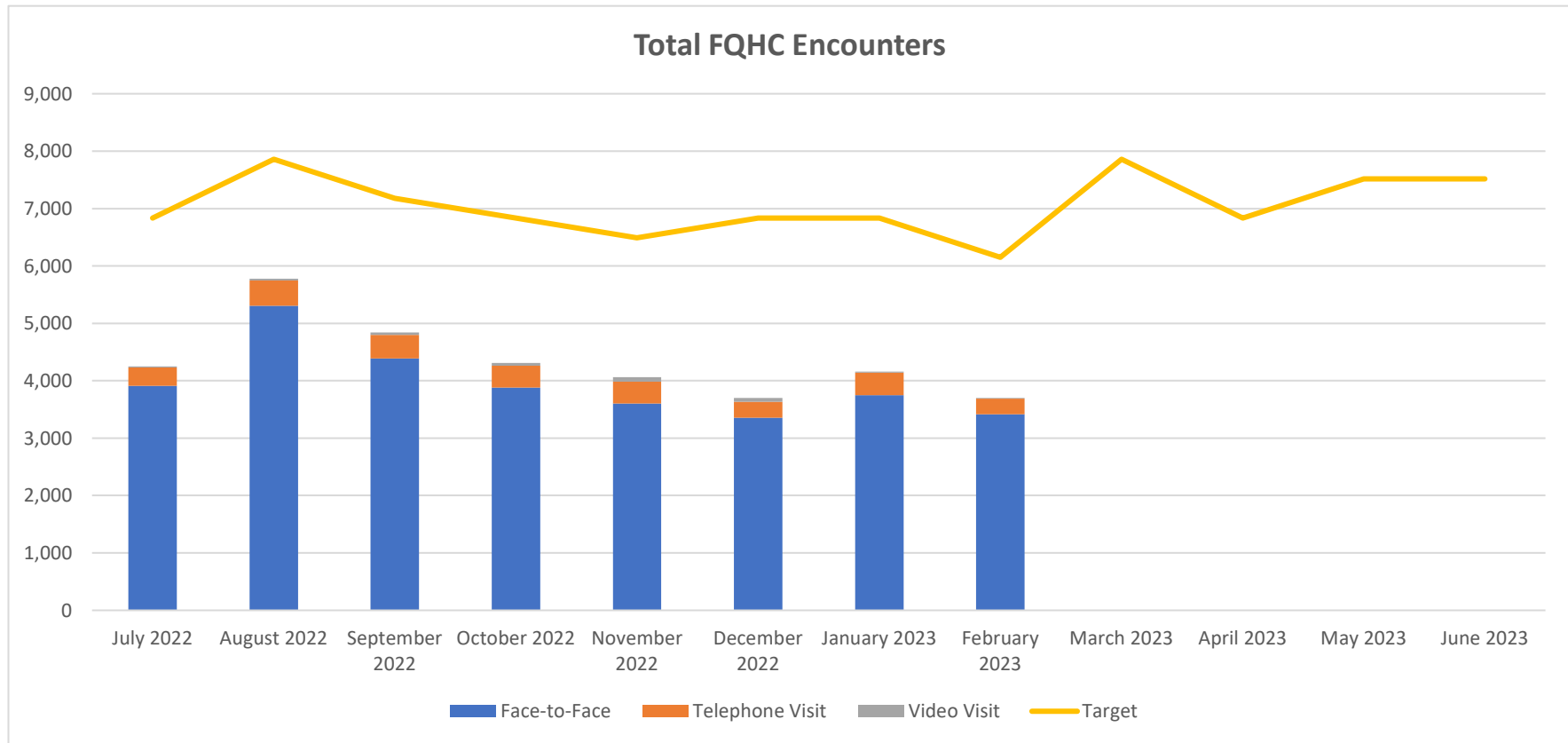
	<i>a</i> Face-to-Face	<i>b</i> Telephone Visit	<i>c</i> Video Visit	<i>d = (a+b+c)</i> Total Encounters	<i>e</i> Target	<i>f = (d-e)</i> Difference
July 2022	137	67	8	212	352	(140)
August 2022	159	49	7	215	405	(190)
September 2022	116	56	5	177	370	(193)
October 2022	157	50	12	219	352	(133)
November 2022	140	67	3	210	335	(125)
December 2022	128	41	5	174	352	(178)
January 2023	98	56	3	157	352	(195)
February 2023	131	58	1	190	317	(127)
March 2023					405	
April 2023					352	
May 2023					387	
June 2023					387	
YTD Total	1,066	444	44	1,554	4,368	(1,282)

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Total Dental Encounters
July 2022 - June 2023



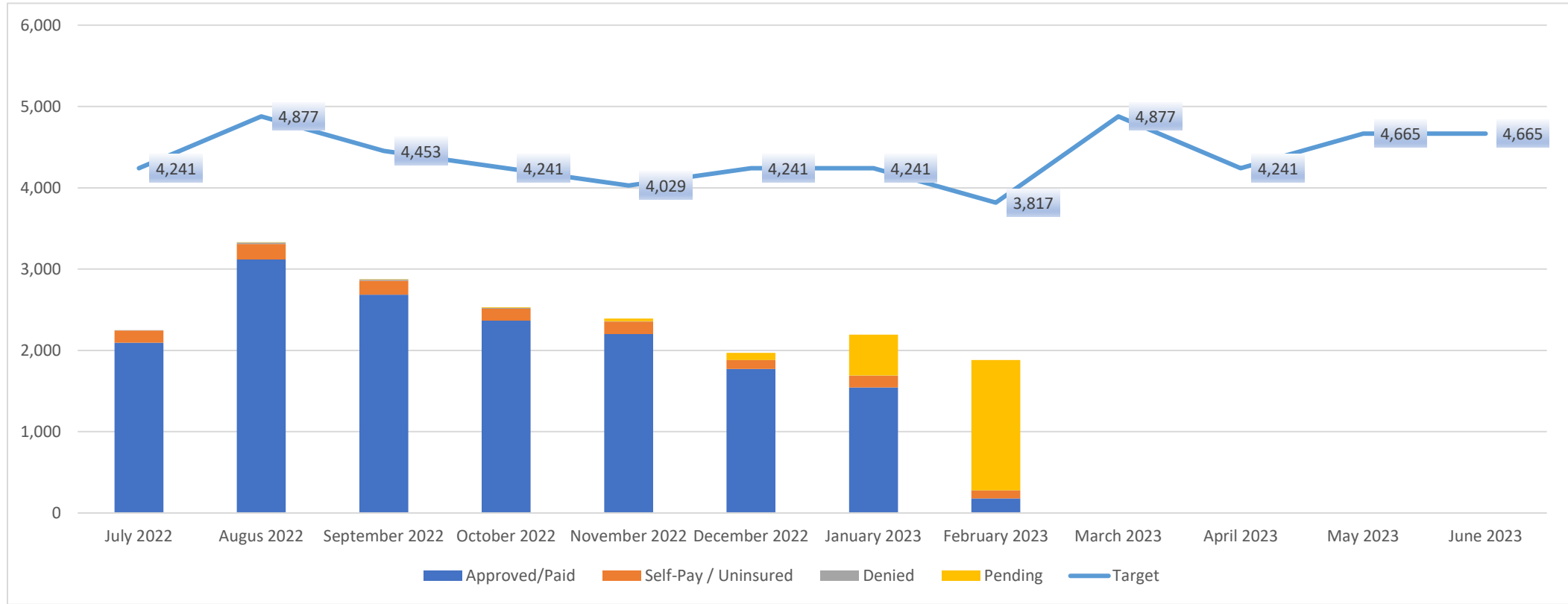
	Telemedicine					
	<i>a</i>	<i>b</i>	<i>c</i>	<i>d = (a+b+c)</i>	<i>e</i>	<i>f = (d-e)</i>
	Face-to-Face	Telephone Visit	Video Visit	Total Encounters	Target	Difference
July 2022	1,528			1,528	1,673	(145)
August 2022	1,842			1,842	1,924	(82)
September 2022	1,528			1,528	1,757	(229)
October 2022	1,328			1,328	1,673	(345)
November 2022	1,196			1,196	1,590	(394)
December 2022	1,299			1,299	1,673	(374)
January 2023	1,456			1,456	1,673	(217)
February 2023	1,366			1,366	1,506	(140)
March 2023					1,924	
April 2023					1,673	
May 2023					1,841	
June 2023					1,841	
YTD Total	11,543	0	0	11,543	20,749	(1,927)

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Total FQHC Encounters
July 2022 - June 2023



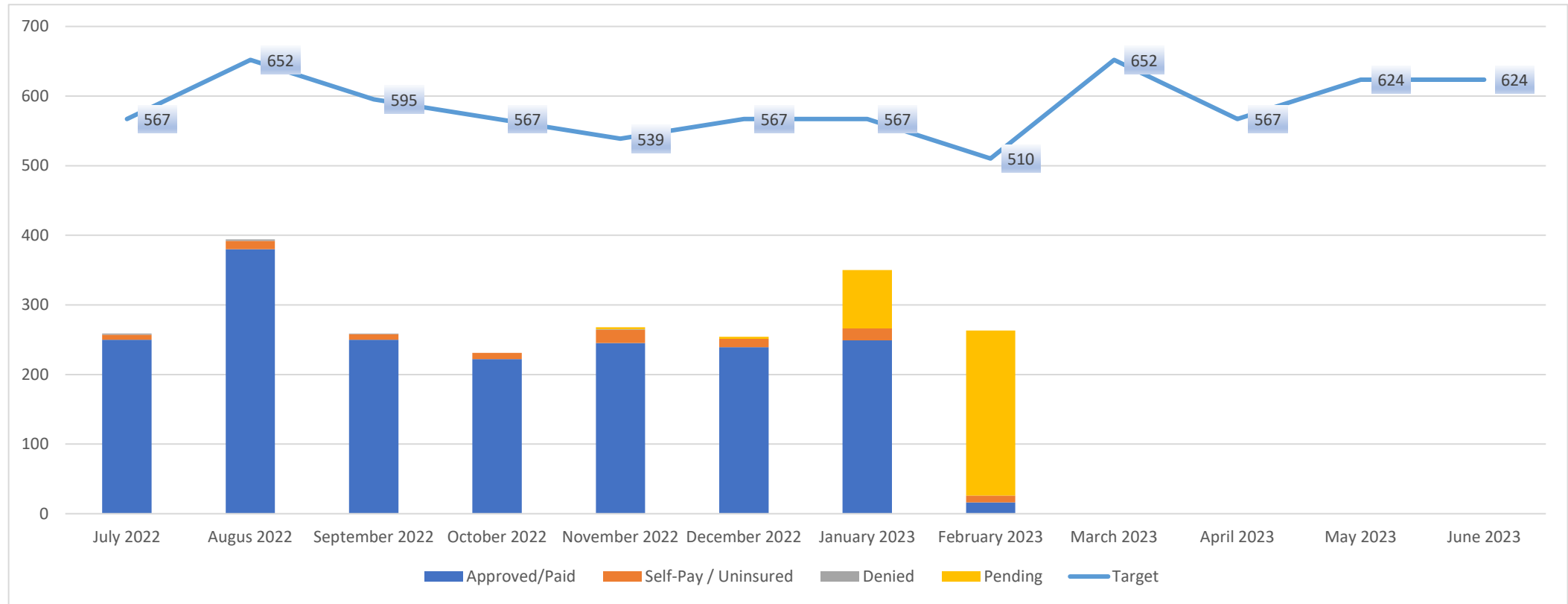
Telemedicine						
	<i>a</i>	<i>b</i>	<i>c</i>	<i>d = (a+b+c)</i>	<i>e</i>	<i>f = (d-e)</i>
	Face-to-Face	Telephone Visit	Video Visit	Total Encounters	Target	Difference
July 2022	3,909	321	19	4,249	6,834	(2,585)
August 2022	5,309	441	28	5,778	7,859	(2,081)
September 2022	4,387	413	41	4,841	7,175	(2,334)
October 2022	3,878	383	47	4,308	6,834	(2,526)
November 2022	3,606	379	79	4,064	6,492	(2,428)
December 2022	3,353	281	63	3,697	6,834	(3,137)
January 2023	3,750	392	14	4,156	6,834	(2,678)
February 2023	3,419	266	14	3,699	6,150	(2,451)
March 2023					7,859	
April 2023					6,834	
May 2023					7,517	
June 2023					7,517	
YTD Total	31,611	2,876	305	34,792	84,739	(20,220)

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Medical-County
Encounter Status by Payer Mix
July 2022 - June 2023



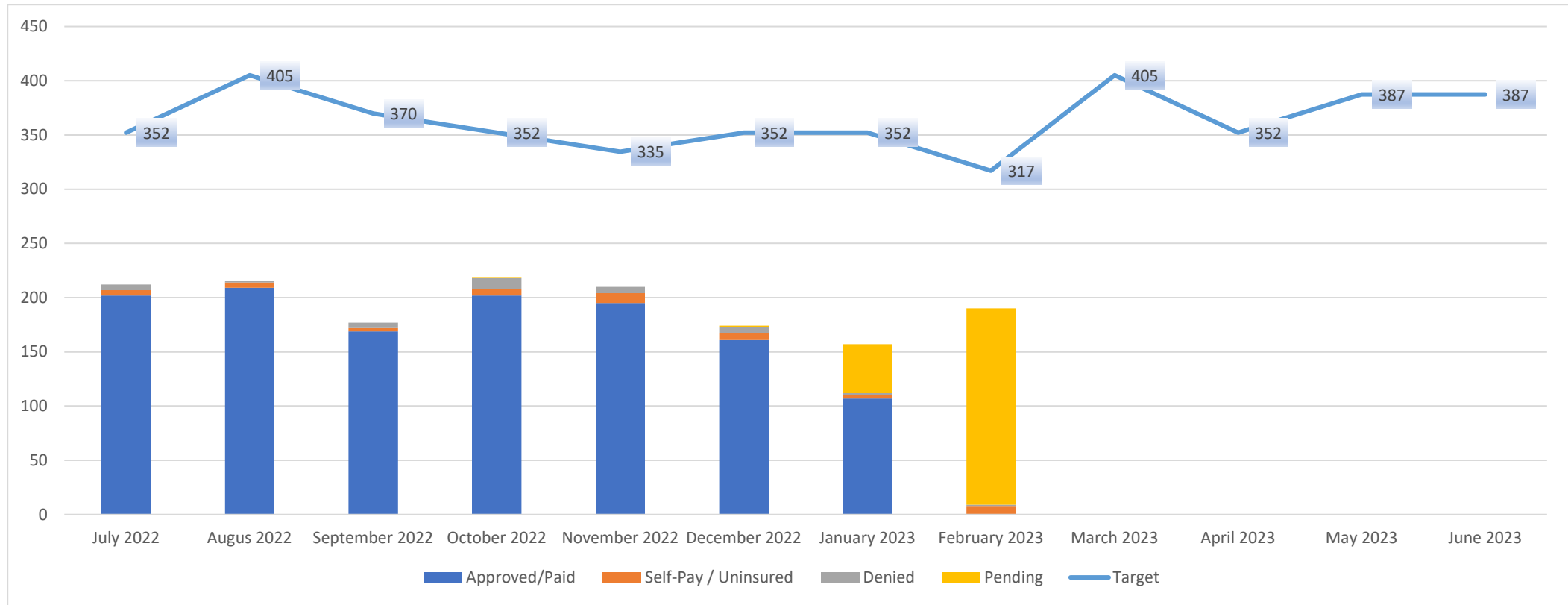
	<i>Medical-County - Approved/Paid</i>			Self-Pay/ Uninsured	Denied	Pending	Total Encounters
	Medi-Cal & Medi-Medi	Medicare Only	Private Insurance				
July 2022	2,065	24	4	150	7	0	2,250
August 2022	3,091	25	2	191	17	1	3,327
September 2022	2,659	20	6	174	14	4	2,877
October 2022	2,343	24	0	147	9	7	2,530
November 2022	2,183	16	1	153	5	32	2,390
December 2022	1,754	16	2	108	3	87	1,970
January 2023	1,526	17	0	144	4	502	2,193
February 2023	179	0	1	97	2	1,601	1,880
March 2023							0
April 2023							0
May 2023							0
June 2023							0
YTD Total	15,800	142	16	1,164	61	2,234	19,417
	81.4%	0.7%	0.1%	6.0%	0.3%	11.5%	

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Medical-Touro
Encounter Status by Payer Mix
July 2022 - June 2023



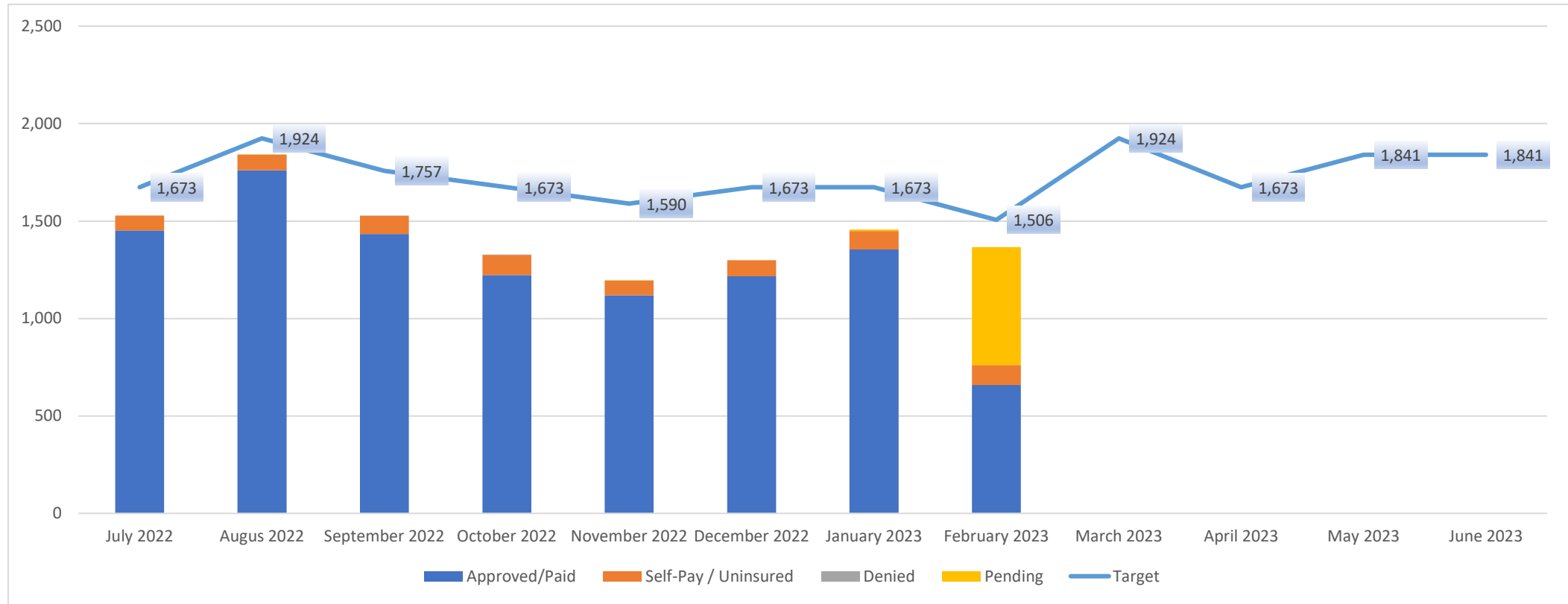
	<i>Medical-Touro - Approved/Paid</i>			Self-Pay/ Uninsured	Denied	Pending	Total Encounters
	Medi-Cal & Medi-Medi	Medicare Only	Private Insurance				
July 2022	248	2	0	7	2	0	259
August 2022	378	1	1	12	2	0	394
September 2022	249	1	0	8	1	0	259
October 2022	221	1	0	9	0	0	231
November 2022	242	3	0	19	1	3	268
December 2022	233	6	0	12	0	3	254
January 2023	248	1	0	17	0	84	350
February 2023	16	0	0	10	0	237	263
March 2023							0
April 2023							0
May 2023							0
June 2023							0
YTD Total	1,835 80.6%	15 0.7%	1 0.0%	94 4.1%	6 0.3%	327 14.4%	2,278

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Mental Health
Encounter Status by Payer Mix
July 2022 - June 2023



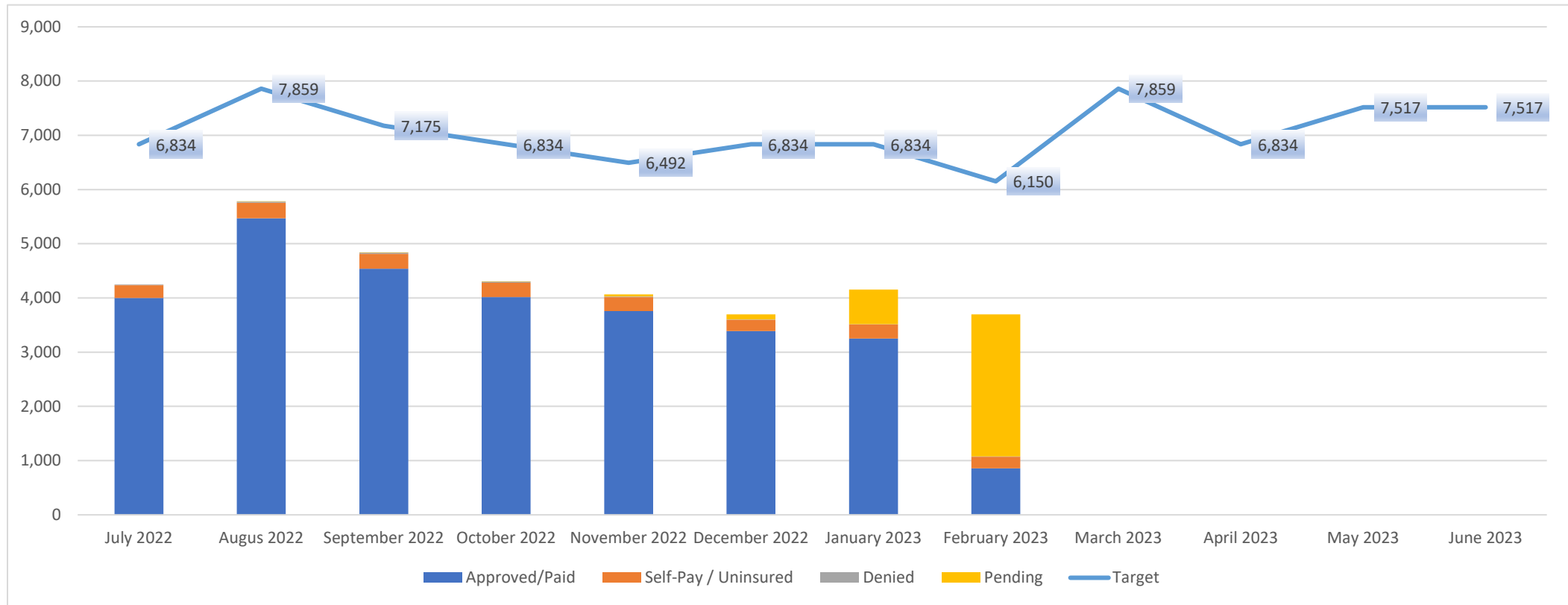
	<i>Mental Health - Approved/Paid</i>			Self-Pay/ Uninsured	Denied	Pending	Total Encounters
	Medi-Cal & Medi-Medi	Medicare Only	Private Insurance				
July 2022	201	1	0	5	5	0	212
August 2022	208	1	0	5	1	0	215
September 2022	169	0	0	3	5	0	177
October 2022	202	0	0	6	10	1	219
November 2022	195	0	0	9	6	0	210
December 2022	161	0	0	6	6	1	174
January 2023	107	0	0	3	2	45	157
February 2023	0	0	0	8	1	181	190
March 2023							0
April 2023							0
May 2023							0
June 2023							0
YTD Total	1,243	2	0	45	36	228	1,554
	80.0%	0.1%	0.0%	2.9%	2.3%	14.7%	

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Dental
Encounter Status by Payer Mix
July 2022 - June 2023



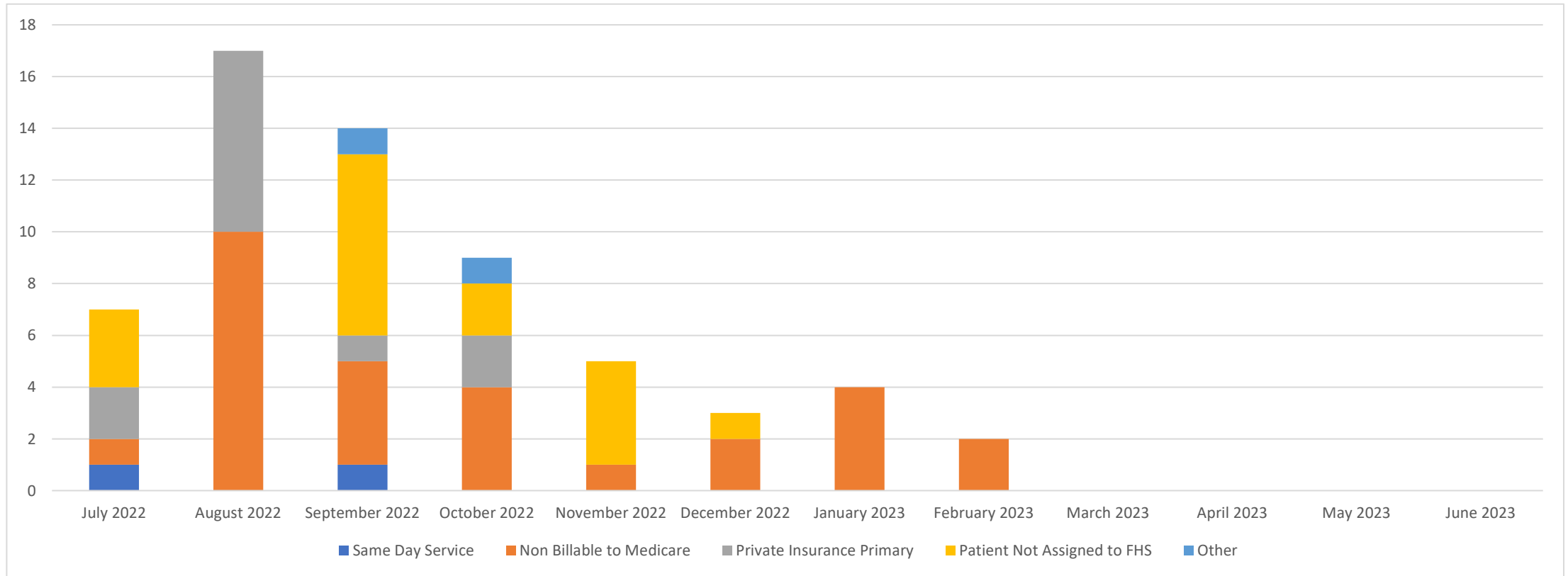
	<i>Dental - Approved/Paid</i>		Self-Pay/ Uninsured	Denied	Pending	Total Encounters
	Medi-Cal	Private Insurance				
July 2022	1,449	3	76	0	0	1,528
August 2022	1,755	6	79	1	1	1,842
September 2022	1,431	3	93	1	0	1,528
October 2022	1,221	2	104	1	0	1,328
November 2022	1,118	0	77	0	1	1,196
December 2022	1,217	0	82	0	0	1,299
January 2023	1,354	0	95	0	7	1,456
February 2023	659	0	102	0	605	1,366
March 2023						0
April 2023						0
May 2023						0
June 2023						0
YTD Total	10,204	14	708	3	614	11,543
	88.4%	0.1%	6.1%	0.0%	5.3%	

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Encounter Status by Payer Mix
July 2022 - June 2023



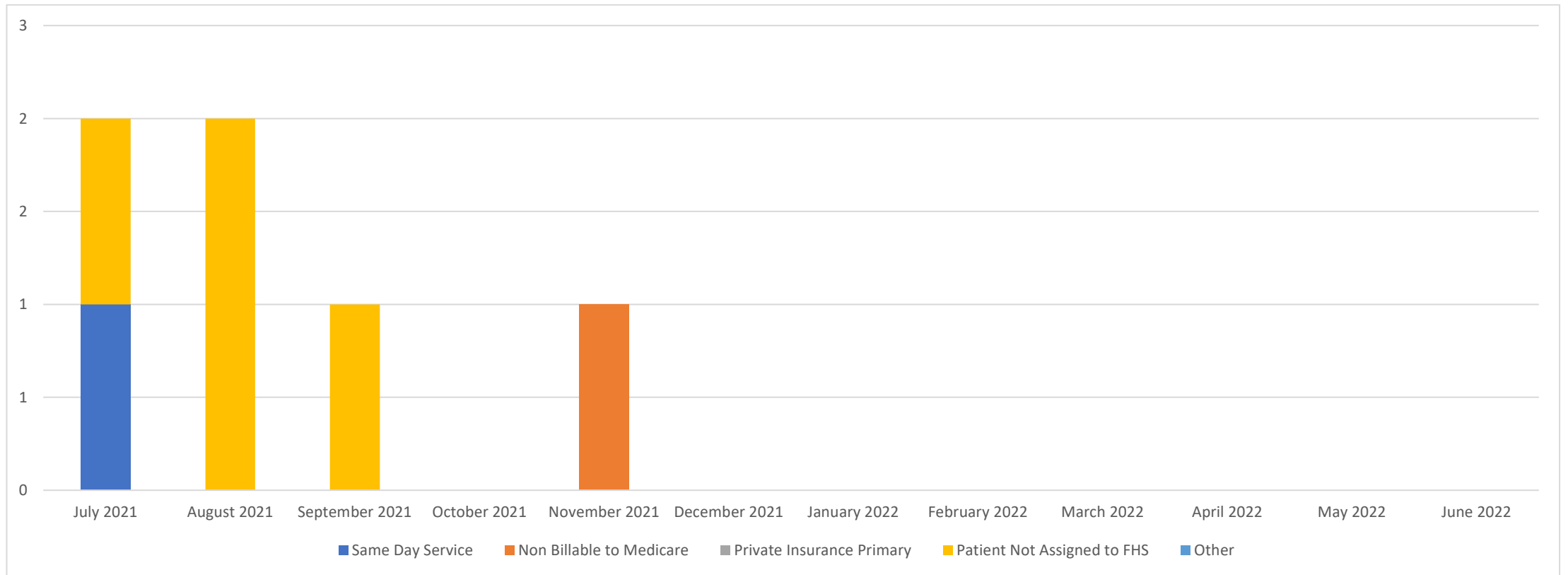
	<i>Approved/Paid</i>			Self-Pay/ Uninsured	Denied	Pending	Total Encounters
	Medi-Cal & Medi-Medi	Medicare Only	Private Insurance				
July 2022	3,963	27	7	238	14	0	4,249
August 2022	5,432	27	9	287	21	2	5,778
September 2022	4,508	21	9	278	21	4	4,841
October 2022	3,987	25	2	266	20	8	4,308
November 2022	3,738	19	1	258	12	36	4,064
December 2022	3,365	22	2	208	9	91	3,697
January 2023	3,235	18		259	6	638	4,156
February 2023	854		1	217	3	2,624	3,699
March 2023							
April 2023							
May 2023							
June 2023							
YTD Total	29,082	159	31	2,011	106	3,403	34,792
	83.6%	0.5%	0.1%	5.8%	0.3%	9.8%	

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Medical-County
Denied Encounters
July 2022 - June 2023



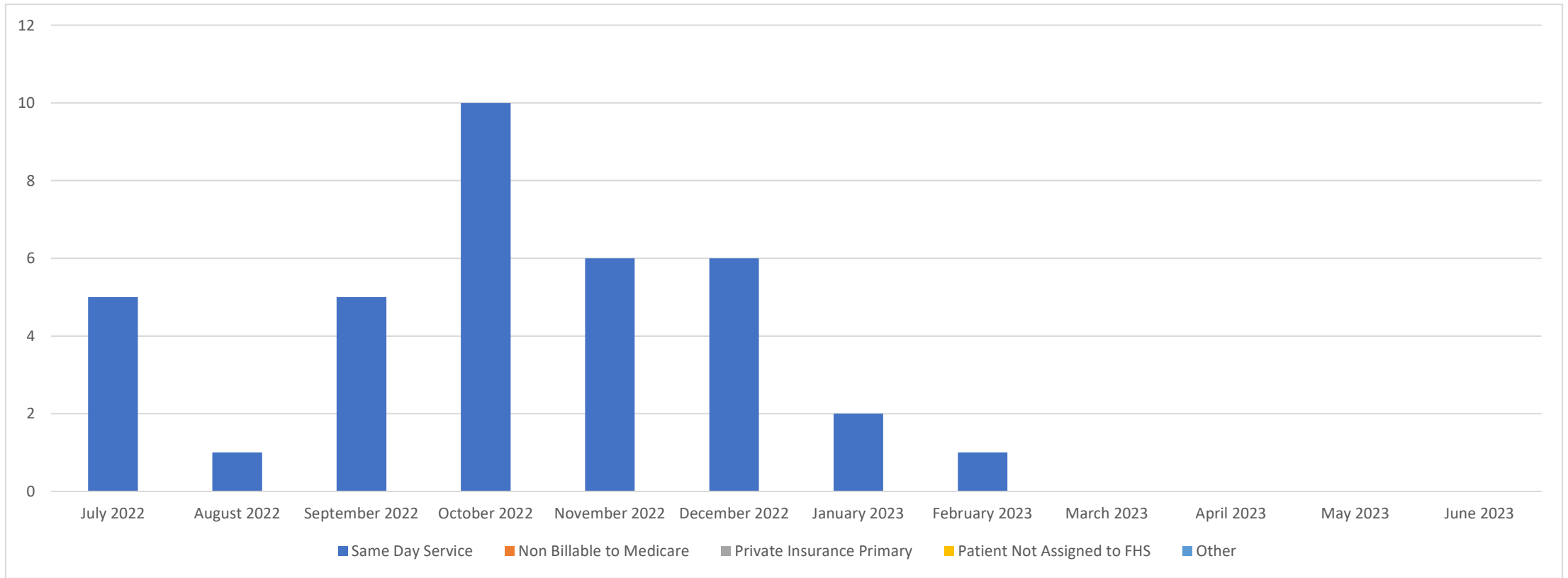
	Total Encounters	Denials					Total Denied Claims	Denial Rate	Encounters Paid	Self-Pay / Uninsured	Claims Pending
		Same Day Service	Non Billable to Medicare	Private Insurance	Patient Not Assigned to FHS	Other					
July 2022	2,250	1	1	2	3	7	0.31%	2,093	150	0	
August 2022	3,327		10	7		17	0.51%	3,118	191	1	
September 2022	2,877	1	4	1	7	14	0.49%	2,685	174	4	
October 2022	2,530		4	2	2	9	0.36%	2,367	147	7	
November 2022	2,390		1		4	5	0.21%	2,200	153	32	
December 2022	1,970		2		1	3	0.15%	1,772	108	87	
January 2023	2,193		4			4	0.18%	1,543	144	502	
February 2023	1,880		2			2	0.11%	180	97	1,601	
March 2023											
April 2023											
May 2023											
June 2023											
	19,417	2	28	12	17	2	61	0.31%	15,958	1,164	2,234

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Medical-Touro
Denied Encounters
July 2022 - June 2023



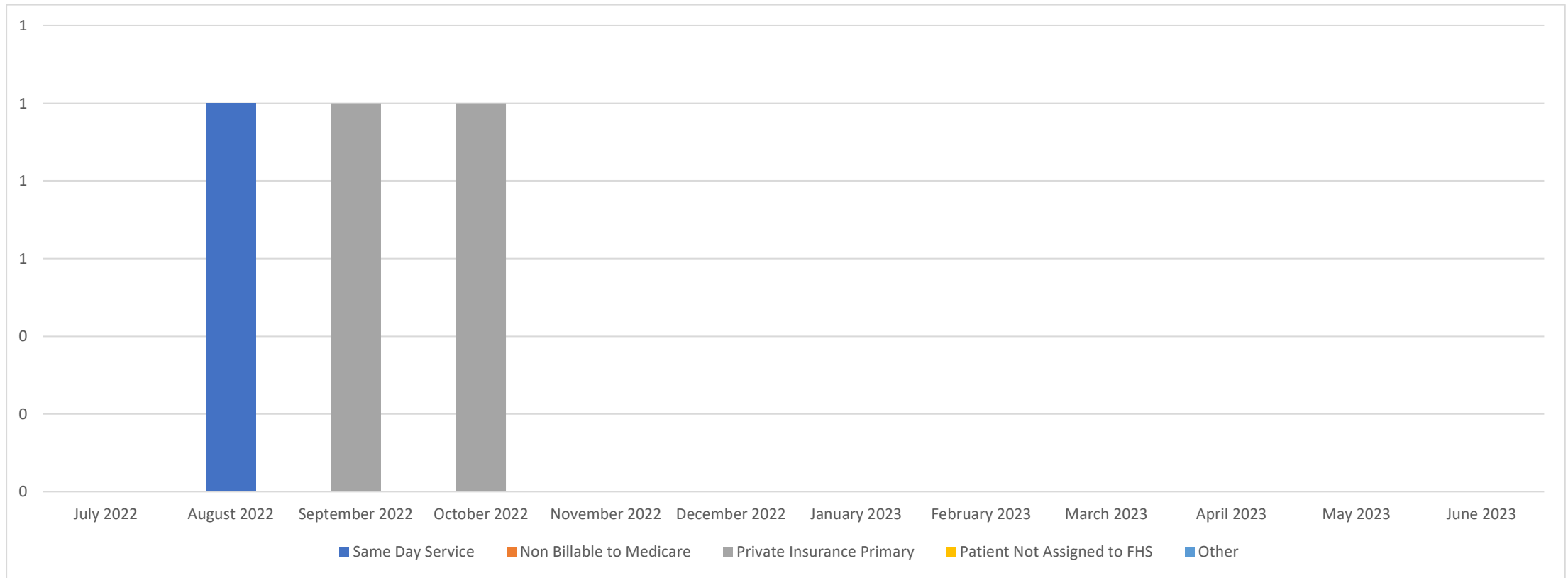
	Total Encounters	Denials					Total Denied Claims	Denial Rate	Encounters Paid	Self-Pay / Uninsured	Claims Pending
		Same Day Service	Non Billable to Medicare	Private Insurance	Patient Not Assigned to FHS	Other					
July 2022	259	1			1		2	0.77%	250	7	0
August 2022	394				2		2	0.51%	380	12	0
September 2022	259				1		1	0.39%	250	8	0
October 2022	231						0	0.00%	222	9	0
November 2022	268		1				1	0.37%	245	19	3
December 2022									239	12	3
January 2023									249	17	84
February 2023									16	10	237
March 2023											
April 2023											
May 2023											
June 2023											
	1,411	1	1	0	4	0	6	0.43%	1,851	94	327

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Mental Health
Denied Encounters
July 2022 - June 2023



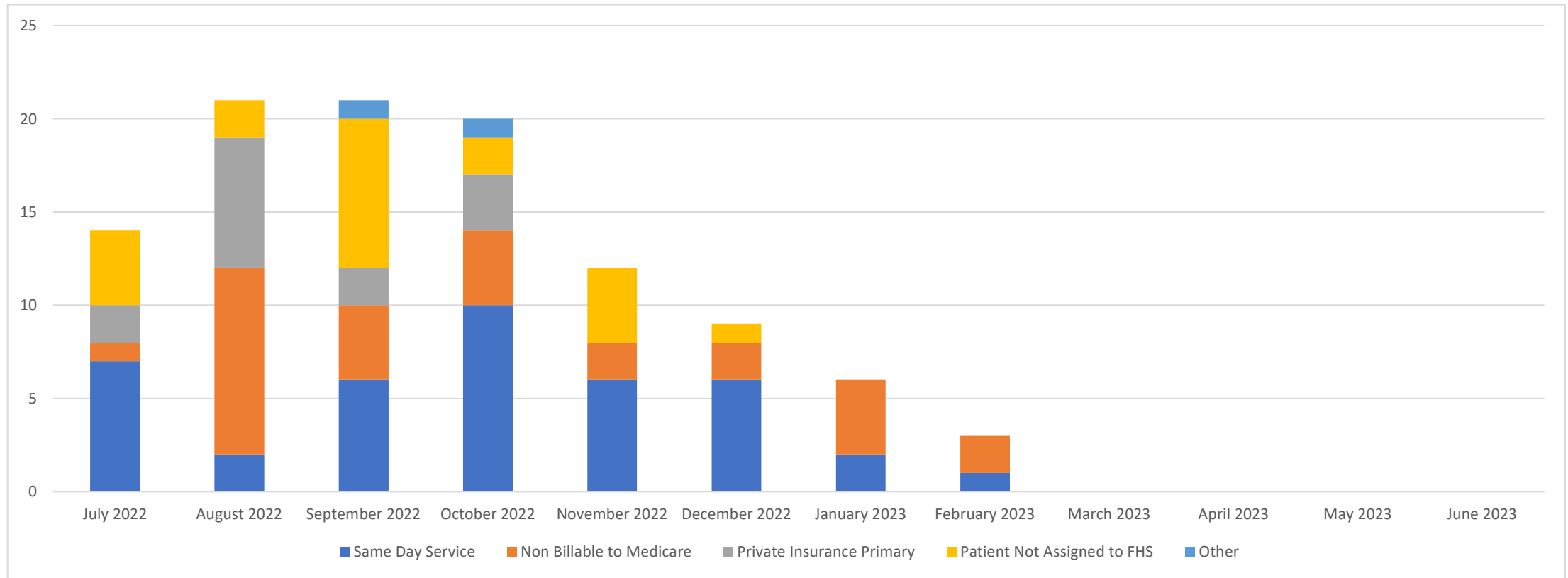
	Total Encounters	Denials					Total Denied Claims	Denial Rate	Encounters Paid	Self-Pay / Uninsured	Claims Pending
		Same Day Service	Non Billable to Medicare	Private Insurance	Patient Not Assigned to FHS	Other					
July 2022	212	5	0	0	0	0	5	2.36%	202	5	0
August 2022	215	1	0	0	0	0	1	0.47%	209	5	0
September 2022	177	5	0	0	0	0	5	2.82%	169	3	0
October 2022	219	10	0	0	0	0	10	4.57%	202	6	1
November 2022	210	6	0	0	0	0	6	2.86%	195	9	0
December 2022	174	6	0	0	0	0	6	3.45%	161	6	1
January 2023	157	2	0	0	0	0	2	1.27%	107	3	45
February 2023	190	1	0	0	0	0	1	0.53%	0	8	181
March 2023											
April 2023											
May 2023											
June 2023											
	1,554	36	0	0	0	0	36	2.32%	1,245	45	228

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Dental
Denied Encounters
July 2022 - June 2023



	Total Encounters	Denials					Total Denied Claims	Denial Rate	Encounters Paid	Self-Pay / Uninsured	Claims Pending
		Same Day Service	Non Billable to Medicare	Private Insurance	Patient Not Assigned to FHS	Other					
July 2022	1,528						0	0.00%	1,452	76	0
August 2022	1,842	1					1	0.05%	1,761	79	1
September 2022	1,528			1			1	0.07%	1,434	93	0
October 2022	1,328			1			1	0.08%	1,223	104	0
November 2022	1,196						0	0.00%	1,118	77	1
December 2022	1,299						0	0.00%	1,217	82	0
January 2023	1,456						0	0.00%	1,354	95	7
February 2023	1,366						0	0.00%	659	102	605
March 2023											
April 2023											
May 2023											
June 2023											
Total	11,543	1	0	2	0	0	3	0.03%	10,218	708	614

SOLANO COUNTY HEALTH AND SOCIAL SERVICES
FAMILY HEALTH SERVICES
Denied Encounters
July 2022 - June 2023



	Total Encounters	Denials					Total Denied Claims	Denial Rate	Encounters Paid	Self-Pay / Uninsured	Claims Pending
		Same Day Service	Non Billable to Medicare	Private Insurance	Patient Not Assigned to FHS	Other					
July 2022	4,249	7	1	2	4	14	0.33%	3,997	238	0	
August 2022	5,778	2	10	7	2	21	0.36%	5,468	287	2	
September 2022	4,841	6	4	2	8	21	0.43%	4,538	278	4	
October 2022	4,308	10	4	3	2	20	0.46%	4,014	266	8	
November 2022	4,064	6	2	0	4	12	0.30%	3,758	258	36	
December 2022	3,697	6	2	0	1	9	0.24%	3,389	208	91	
January 2023	4,156	2	4	0	0	6	0.14%	3,253	259	638	
February 2023	3,699	1	2	0	0	3	0.08%	855	217	2,624	
March 2023										0	
April 2023										0	
May 2023										0	
June 2023										0	
	34,792	40	29	14	21	2	106	0.30%	29,272	2,011	3,403

Family Health Services – Fund 902, BU 7580

The Midyear projection reflects decreases of \$2,608,000 in expenditures and in revenues when compared to the Working Budget resulting in no change in Net County Cost.

The projected net decrease of \$2,608,000 in expenditures is primarily due to reductions in salaries and benefits resulting from vacancies. Increases in contracted services primarily for consulting services focusing on strategic planning and preparation for the U.S. Health Resources and Services Administration (HRSA) Operational Site Visit scheduled for July 2023 and H&SS DoIT time study costs. These increases are offset by reductions in other various expenditure line items in services and supplies and other charges such as contracted direct services and interfund services.

Family Health Services' Midyear projection reflects \$546,395 in cost-of-living adjustments and employee retention bonuses that were not included in the Adopted Budget. Since the current encounter rates are insufficient to cover increasing operating and overhead costs, FHS is unable to absorb this cost within existing and future revenue allocations. Public Health's 1991 Public Health Realignment was used to balance the Midyear projections.

The greatest factor contributing to the projected net decrease of \$2,607,678 in revenues is a decrease of \$9,239,543 in Federally Qualified Health Center (FQHC) patient-related revenues as a result of lower billable encounters. The decrease in FQHC payer revenues results in the need to increase the draw of 1991 Public Health Realignment from \$2,574,780 in the Working Budget to \$7,121,983 at Midyear. The \$9.2 million decrease in patient-related revenues are also offset by increases in one-time Federal Direct COVID-19 grants of \$2,024,389, which includes a HRSA Provider Relief award of \$1,846,426 and \$169,000 in Quality Incentive Program payments for meeting metrics.

FHS uses 1991 Public Health Realignment of \$1,237,344 to fund the cost of mandated Public Health-related services provided at the clinics and the cost of care to the uninsured or underinsured that is not covered by the HRSA base grant of \$1,725,661. However, 1991 Public Health Realignment is also being redirected to fund the cost of the ongoing structural deficit within FHS that cannot be covered with one-time or ongoing revenues, including COVID-19 related funds. The FY2022/23 Working Budget also includes \$1,337,437 in County General Fund to partially fund the structural deficit.

The clinics have experienced a significant number of provider vacancies, which directly affect the number of billable encounters. Depending on the clinic, one provider meeting the respective clinic's annual productivity target can generate between \$632,000 and \$947,000 in patient-related revenues annually. The clinics continue to recruit County staff as well as utilize Touro University providers and more recently temporary assignment providers through locum tenens contracts.

For recommended action:

ATR recognizing \$1,846,426 in unanticipated U.S. Health Resources and Services Administration Phase 3 Provider Relief Funds to Solano County Family Health Services for revenue losses due to the COVID-19 public health emergency for the period of January 1, 2020 through December 31, 2023. (4/5 vote required)

Pending Issues:

Family Health Services (FHS) is reimbursed by Medi-Cal and Medicare on a per encounter or per patient visit basis under the FQHC payment structure model. Rules surrounding what constitutes a billable encounter or visit are regulated by the Centers for Medicare and Medicaid Services (CMS) and the California Department of Healthcare Services (DHCS).

The Medi-Cal encounter rates vary by clinic location or site while the Medicare rate is the same for all clinics. These rates are adjusted annually based on the Medicare Economic Index (MEI). The annual adjustments in rates are minimal at best and do not cover increases for cost-of-living, overhead and operating costs.

Family Health Services Clinics	Location	Medi-Cal	Medicare
Fairfield Adult Primary Clinic	2201 Courage, Fairfield	\$245.24	\$165.33
Fairfield Pediatrics and Dental	2101 Courage, Fairfield	\$288.42	\$165.33
Vallejo Primary Care and Dental	365 Tuolumne, Vallejo	\$344.20	\$165.33
Vacaville Primary Care and Dental	1119 E. Monte Vista, Vacaville	\$306.01	\$165.33
Primary Care Van		\$245.24	\$165.33
Dental Van		\$288.42	
<i>Note: Medicare does not cover dental</i>			

In addition to 1991 Health Realignment, FHS uses one-time COVID-19 related funds to cover some operating losses. At Midyear, \$3.1 million in COVID-19 funds is projected to cover expenditures due to revenue loss. The table below contains a listing of one-time COVID-19 federal grants awarded to FHS and their uses:

	American Rescue Plan Act	HRSA Capital Improvement	Phase 3 Provider Relief funds	HRSA ECV Grant	TOTAL COVID-19 Federal Direct
Grant Period	4/1/21 – 3/31/23	9/15/21 – 9/14/24	1/1/20 – 12/31/23	12/1/22 – 5/31/23	
Available funds in FY2022/23	\$1,357,606	\$592,279	\$1,846,425	\$225,319	\$4,021,629
Redirected funding of existing expenditures	\$1,292,106		\$1,846,425		\$3,138,531
New expenditures	\$37,750	\$592,279		\$225,319	\$855,348
Projected unused funds	\$27,750*	\$0	\$0	\$0	\$27,750
<i>*FHS does not anticipate expenditures to draw down the maximum \$65,500 of ARPA funds which are restricted to Uniform Data System+ reporting enhancements.</i>					

FHS was awarded \$1,846,425 in one-time HRSA Provider Relief Funds (PRF) Round 3. This funding is for costs incurred to prevent, prepare for, and respond to COVID-19 between January 1, 2020 through December 31, 2023 and is based on revenue losses for the clinics from 2019 to 2020. During this period, 1991 Public Health Realignment funded the gap due to loss revenue at the clinics. The PRF Round 3 allocation will partially fund approved FY2022/23 budgeted costs in FHS, thus reducing the need to draw down \$1.8 million in additional 1991 Public Health Realignment to address the FY2022/23 structural deficit and not reimbursing 1991 Public Health Realignment used to backfill FHS' prior fiscal years' deficits.

The department continues to follow legislation that may support increased revenues for the clinics.

California Senate Bill (SB) 147 (Part of the Budget Act 2020)

SB 147 authorized a 3-year Alternative Payment Methodology (APM) pilot program for county and community-based FQHCs willing to participate. SB 147 allows FQHCs to be paid under a capitated model (per member per month) instead of the traditional volume-based/per encounter basis. FHS is actively seeking to participate in the APM program.

California Senate Bill (SB) 316 (seeks to amend section 14132.100 of WIC relating to Medi-Cal)

FHS is currently only able to bill for one encounter in the same day at the same site. Pending legislation SB 316 would authorize reimbursement for a maximum of two visits taking place on the same day at a single location (medical and mental health visits). This will allow patients, many who experience access issues (i.e., transportation limitations), to be seen by both a medical and mental health provider in one trip, improving patient care. On the fiscal side, it would also potentially increase the number of billable encounters resulting in higher revenues.

Congressman John Garamendi secured \$1 million in federal funding for an electronic health record system upgrade at FHS through the federal Community Project Funding initiative that allows Members of Congress to request direct funding for projects that benefit communities that they represent. In addition, on September 13, 2022, the Board of Supervisors approved \$2,570,000 in ARPA funds for the upgrade. HRSA, the 21st Century Cures Act and CalAIM require various electronic health record upgrades, including a patient portal and interoperability and functionality to assist with patient surveys. These requirements are in place yet the anticipated upgrade of the FHS electronic health system is not anticipated to be completed for approximately two years. FHS is evaluating how to achieve compliance with its current system.

COUNTY OF SOLANO
MID YEAR (MY) BUDGET 2022/23
DEPT: 7580 FAMILY HEALTH SERVICES

	A	B	C	D	E
Category Subobject	Description	FY 2022/23 Working Budget	FY 2022/23 Midyear	Change between MY and WB	% Change between MY and WB
EXPENDITURES					
1000	SALARIES AND EMPLOYEE BENEFITS				
1 0001110	SALARY/WAGES REGULAR	14,453,755	11,986,565	(2,467,190)	-20.58%
2 0001121	SALARY/WAGES-EXTRA HELP	370,757	72,851	(297,906)	-408.93%
3 0001131	SALARY/WAGES OT/CALL-BACK	102,976	66,217	(36,759)	-55.51%
4 0001141	SALARY/WAGES PREMIUM PAY	-	32	32	100.00%
5 0001142	SALARY/WAGES STANDBY PAY	63,500	42,540	(20,960)	-49.27%
6 0001210	RETIREMENT-EMPLOYER	4,249,940	2,892,344	(1,357,596)	-46.94%
7 0001212	DEFERRED COMP-COUNTY MATCH	9,360	29,087	19,727	67.82%
8 0001213	OPEB COSTS	284,661	231,629	(53,032)	-22.90%
9 0001220	FICA-EMPLOYER	1,011,977	782,414	(229,563)	-29.34%
10 0001230	HEALTH INS-EMPLOYER	2,467,971	1,960,432	(507,539)	-25.89%
11 0001231	VISION CARE INSURANCE	23,078	18,363	(4,715)	-25.68%
12 0001240	COMPENSATION INSURANCE	269,010	269,010	-	0.00%
13 0001241	LT DISABILITY INSURANCE ER	7,692	4,247	(3,445)	-81.12%
14 0001250	UNEMPLOYMENT INSURANCE	-	-	-	#DIV/0!
15 0001260	DENTAL INS-EMPLOYER	166,375	127,174	(39,201)	-30.82%
16 0001270	ACCRUED LEAVE CTO PAYOFF	66,779	56,118	(10,661)	-19.00%
17 0001290	LIFE INSURANCE-EMPLOYER	19,454	14,689	(4,765)	-32.44%
18 0001999	SALARY SAVINGS	(2,213,847)	-	2,213,847	#DIV/0!
19 1000	SALARIES AND EMPLOYEE BENEFITS	21,353,438	18,553,712	(2,799,726)	-15.09%
20					
2000	SERVICES AND SUPPLIES				
22 0002021	COMMUNICATION-TELEPHONE SYSTEM	100,401	88,892	(11,509)	-12.95%
23 0002022	COMMUNICATION-TELEPHONE AMC	19,168	13,861	(5,307)	-38.29%
24 0002025	CELLULAR COMMUNICATION SERVICE	16,128	14,190	(1,938)	-13.66%
25 0002026	CELL PHONE ALLOWANCE	480	-	(480)	#DIV/0!
26 0002028	TELEPHONE SERVICES	17,000	19,046	2,046	10.74%
27 0002030	FOOD	-	157	157	100.00%
28 0002035	HOUSEHOLD EXPENSE	25,633	25,633	-	0.00%
29 0002050	INSURANCE-RISK MANAGEMENT	2,149	2,149	-	0.00%
30 0002051	LIABILITY INSURANCE	246,890	246,890	-	0.00%
31 0002057	MALPRACTICE INSURANCE	592,301	592,301	-	0.00%
32 0002103	INTERPRETERS	6,462	2,938	(3,524)	-119.95%
33 0002120	MAINTENANCE EQUIPMENT	33,703	33,703	-	0.00%
34 0002122	FUEL & LUBRICANTS	1,295	2,135	840	39.34%
35 0002140	MAINTENANCE-BLDGS & IMPROVE	-	2,136	2,136	100.00%
36 0002151	DRUGS & PHARMACEUTICAL SUPP	232,080	268,791	36,711	13.66%
37 0002153	MEDICAL/DENTAL SUPPLIES	330,497	338,613	8,116	2.40%
38 0002170	MEMBERSHIPS	15,060	3,000	(12,060)	-402.00%
39 0002171	PROFESSIONAL LICENSES & CERT	16,357	10,198	(6,159)	-60.39%
40 0002176	FEES AND PERMITS	10,965	7,788	(3,177)	-40.79%
41 0002178	CASH SHORTAGE	-	-	-	#DIV/0!
42 0002180	BOOKS & SUBSCRIPTIONS	5,250	2,212	(3,038)	-137.34%
43 0002200	OFFICE EXPENSE	59,930	59,930	-	0.00%
44 0002201	EQUIPMENT UNDER \$1,500	18,710	18,710	-	0.00%
45 0002202	CONT ASSETS COMPUTER RELATED	157,425	135,922	(21,503)	-15.82%
46 0002203	COMPUTER COMPONENTS <\$1,500	33,253	33,253	-	0.00%
47 0002204	COMPUTER RELATED ITEMS:<\$500	3,500	3,500	-	0.00%
48 0002205	POSTAGE	60	60	-	0.00%
49 0002206	CONT ASSET-NON COMP RELATED	413,449	413,449	-	0.00%
50 0002207	ERGONOMIC UNDER \$1500	25,206	6,302	(18,904)	-299.97%
51 0002215	MANAGED PRINT COST PER COPY	14,820	12,761	(2,059)	-16.14%
52 0002216	MAINTENANCE/SERVICE CONTRACTS	22,000	11,756	(10,244)	-87.14%
53 0002221	RECORDS STORAGE	4,558	4,558	-	0.00%
54 0002226	MEDICAL/DENTAL SERVICE	239,000	239,000	-	0.00%
55 0002245	CONTRACTED SERVICES	654,589	946,760	292,171	30.86%
56 0002250	OTHER PROFESSIONAL SERVICES	79,750	79,500	(250)	-0.31%
57 0002255	CREDIT CARD PROCESSING FEES	2,450	1,842	(608)	-33.01%
58 0002260	DATA PROCESSING SERVICES	2,500	1,800	(700)	-38.89%
59 0002261	SOFTWARE MAINTENANCE & SUPPORT	572,572	572,572	-	0.00%
60 0002263	H&SS DOIT TIME STUDY COSTS	770,034	1,191,334	421,300	35.36%

		A	B	C	D	E
	Category Subobject	Description	FY 2022/23 Working Budget	FY 2022/23 Midyear	Change between MY and WB	% Change between MY and WB
61	0002264	HSS CDP COSTS	331,299	331,299	-	0.00%
62	0002266	CENTRAL DATA PROCESSING SVCE	708,468	708,468	-	0.00%
63	0002270	SOFTWARE	5,000	-	(5,000)	#DIV/0!
64	0002271	SOFTWARE RENTAL / SUBSCRIPTION	30,964	36,496	5,532	15.16%
65	0002280	PUBLICATIONS AND LEGAL NOTICES	2,805	2,805	-	0.00%
66	0002281	ADVERTISING/MARKETING	7,500	-	(7,500)	#DIV/0!
67	0002285	RENTS & LEASES - EQUIPMENT	10,762	12,142	1,380	11.37%
68	0002295	RENTS & LEASES-BUILDINGS/IMPR	6,000	2,400	(3,600)	-150.00%
69	0002310	EDUCATION & TRAINING	18,197	7,260	(10,937)	-150.65%
70	0002312	SPECIAL DEPARTMENTAL EXPENSE	56,541	16,541	(40,000)	-241.82%
71	0002335	TRAVEL EXPENSE	7,789	-	(7,789)	#DIV/0!
72	0002336	TRAVEL OUT-OF-STATE	-	-	-	#DIV/0!
73	0002337	MEALS/REFRESHMENTS	3,000	2,800	(200)	-7.14%
74	0002338	EMPLOYEE RECOGNITION	3,850	3,850	-	0.00%
75	0002339	MANAGEMENT BUSINESS EXPENSE	-	2,800	2,800	100.00%
76	0002350	COUNTY GARAGE SERVICE	22,754	(5,183)	(27,937)	539.01%
77	0002355	PERSONAL MILEAGE	7,921	14,018	6,097	43.49%
78	0002360	UTILITIES	179,824	188,751	8,927	4.73%
79	0002361	WATER	39,624	27,293	(12,331)	-45.18%
80	2000	SERVICES AND SUPPLIES	6,187,923	6,759,382	571,459	8.45%
81						
82	3000	OTHER CHARGES				
83	0003121	INDIGENT CARE	25,820	25,820	-	0.00%
84	0003153	CONTRACTED DIRECT SERVICES	975,000	857,568	(117,432)	-13.69%
85	0003158	FOOD FOR INDIGENT CLIENS	150	157	7	4.46%
86	0003160	TRANSPORTATION FOR CLIENTS	28,600	29,689	1,089	3.67%
87	0003690	INTERFUND SERVICES USED-COUNTY	6,775	6,775	-	0.00%
88	0003694	INTERFUND SVCES-PROFESSIONAL	720,483	624,678	(95,805)	-15.34%
89	0003695	INTERFUND SVCES-MNT MATERIALS	5,439	2,300	(3,139)	-136.48%
90	0003696	INTERFUND SVCES-SMALL PROJECTS	47,882	15,738	(32,144)	-204.24%
91	0003697	INTERFUND SVCES-POSTAGE	29,677	29,677	-	0.00%
92	0003698	INTERFUND SVCES-MNT LABOR	6,061	6,061	-	0.00%
93	0003701	CONTRIB - NON COUNTY AGENCIES	5,000	5,000	-	0.00%
94	0003710	COUNTYWIDE ADMIN OVERHEAD	896,007	896,007	-	0.00%
95	3000	OTHER CHARGES	2,746,894	2,499,470	(247,424)	-9.90%
96						
97	4000	FIXED ASSETS				
98	0004303	EQUIPMENT	51,500	51,500	-	0.00%
99	4000	FIXED ASSETS	51,500	51,500	-	0.00%
100						
101	5000	OTHER FINANCING USES				
102	0005040	TRANS OUT-POBs	225,218	182,699	(42,519)	-23.27%
103	5000	OTHER FINANCING USES	225,218	182,699	(42,519)	-23.27%
104						
105	7000	INTRA FUND TRANSFERS				
106	0007010	INTRA-FUND TRANSFER	2,384,541	2,313,095	(71,446)	-3.09%
107	0007021	INTRAFUND SVCES-ACCTG & AUDIT	-	-	-	#DIV/0!
108	0007023	INTRAFUND SVCES-PERSONNEL	99,268	81,128	(18,140)	-22.36%
109	0007024	INTRAFUND SVCES-PROFESSIONAL	-	118	118	100.00%
110	7000	INTRA FUND TRANSFERS	2,483,809	2,394,341	(89,468)	-3.74%
111						
112		TOTAL EXPENDITURES	33,048,782	30,441,104	(2,607,678)	-8.57%
113						

	A	B	C	D	E	
Category Subobject	Description	FY 2022/23 Working Budget	FY 2022/23 Midyear	Change between MY and WB	% Change between MY and WB	
114	REVENUES					
115						
116	9500	INTERGOVERNMENTAL REVENUES				
117	0009543	PRIOR YEAR REV-STATE & OTHERS	-	-	#DIV/0!	
118	0009567	COVID-19 FEDERAL DIRECT	1,969,488	3,993,877	2,024,389	50.69%
119	0009572	FEDERAL AID	2,169,371	2,060,644	(108,727)	-5.28%
120	9500	INTERGOVERNMENTAL REVENUES	4,138,859	6,054,521	1,915,662	31.64%
121						
122	9600	CHARGES FOR SERVICES				
123	0009603	PHOTO/MICROFICHE COPIES	4,234	2,631	(1,603)	-60.93%
124	0009622	ASSMT & TAX COLLECTION FEES	-	-	-	#DIV/0!
125	0009643	PRIVATE PAY PATIENT	201,689	94,845	(106,844)	-112.65%
126	0009657	INSURANCE PAYMENTS	15,575	22,884	7,309	31.94%
127	0009661	MEDI-CAL SERVICES	18,255,111	9,512,099	(8,743,012)	-91.91%
128	0009662	MEDICARE SERVICES	158,151	47,919	(110,232)	-230.04%
129	0009667	CMSP SERVICES	-	-	-	#DIV/0!
130	0009670	MANAGED CARE SERVICES	4,759,941	4,474,780	(285,161)	-6.37%
131	9600	CHARGES FOR SERVICES	23,394,701	14,155,158	(9,239,543)	-65.27%
132						
133	9700	MISC REVENUES				
134	0009703	OTHER REVENUE	1,382,155	1,551,155	169,000	10.90%
135	9700	MISC REVENUES	1,382,155	1,551,155	169,000	10.90%
136						
137	9800	OTHER FINANCING SOURCES				
138	0009811	OPERATING TXR IN - ARPA	220,850	220,850	-	0.00%
139	TOTAL	OTHER FINANCING SOURCES	220,850	220,850	-	0.00%
140						
141		TOTAL REVENUE	29,136,565	21,981,684	(7,154,881)	-32.55%
142						
143						
144	TOTAL EXPENDITURES VS TOTAL REVENUES					
145						
146			FY 2022/23 Working Budget	FY 2022/23 Midyear	Change between MY and WB	% Change between MY and WB
147		TOTAL EXPENDITURES	33,048,782	30,441,104	(2,607,678)	-8.57%
148		TOTAL REVENUE	29,136,565	21,981,684	(7,154,881)	-32.55%
149						
150		DEFICIT/(SURPLUS)	3,912,217	8,459,420	4,547,203	53.75%
151						
152						
153						
154	USE OF 1991 REALIGNMENT (1991R) AND COUNTY GENERAL FUND (CGF)					
155						
156	0009519	1991 REALIGNMENT to fund costs for the uninsured/underinsured and the cost of Public Health Functions performed at the clinics	1,237,344	1,237,344	-	0.00%
157	0009563	1991 REALIGNMENT - to fund the deficit/shortfall	1,337,436	5,884,639	4,547,203	77.27%
158		SUBTOTAL	2,574,780	7,121,983	4,547,203	63.85%
159	0009807	COUNTY GENERAL FUND - to fund deficit/shortfall	1,337,437	1,337,437	-	0.00%
160		TOTAL 1991R AND CGF	3,912,217	8,459,420	4,547,203	53.75%