

DEPARTMENT OF GENERAL SERVICES

Central Services Division

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AMENDMENT NO.1

**Invitation for Bids (IFB)
IFB NUMBER: 405-0206-24**

**BULK FUEL, UNLEADED GASOLINE AND RENEWABLE DIESEL
(RD99)**

FINAL DATE FOR SUBMISSION: MARCH 14TH, 2023 5:00 PM (PST)

SUBMIT PROPOSAL TO:	IFB COORDINATOR
Solano County digitally via Bonfire E-Procurement Platform Solano County Portal website at https://solanocounty.bonfirehub.com	NAME: James Kasey JCKasey@solanocounty.com Phone 707-784-6976

<p>This document is available electronically on the County’s website at www.solanocounty.com and via Bonfire E-Procurement Platform Solano County Portal website at https://solanocounty.bonfirehub.com</p>
<p>Any vendor participating in this solicitation is required to have a vendor application on file with the County. This application may be downloaded from the above website. Include the application with your bid. BIDDERS ARE RESPONSIBLE FOR FREQUENTLY CHECKING THE COUNTY’S WEBSITE FOR ANY CHANGES OR INFORMATION RELATING TO THIS IFB.</p>

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DATE: March 1st, 2023

AMENDMENT 1
BULK FUEL, UNLEADED GASOLINE AND RENEWABLE DIESEL (RD99)
IFB NUMBER: 405-0206-24

Pursuant to Invitation for Bid, IFB No. 405-0206-24, BULK FUEL, UNLEADED GASOLINE AND RENEWABLE DIESEL (RD99), for Solano County, General Services Department has amended the IFB to reflect the following change(s):

1. County's response to vendors questions
2. Exhibit 1 (OPIS Calendar Day Benchmark File – OPIS Gross Carb Ultra Low Sulfur Distillate Prices with Car Cost)
3. **Final submission date changed to March 14th, 2023 5:00 PM (PST)**

All other terms and conditions and other requirements contained in the IFB remain unchanged. Also, please complete amendment acknowledgement letter (attached) and return with your IFB submittal.

This amendment shall be considered part of the Invitation for Bids for the above-mentioned services as though it had been issued at the same time and shall be incorporated integrally therewith. Where provisions of the following supplementary data differ from those of the original IFB package, this amendment shall govern and take precedence.

Interested firms are hereby notified that they shall make any necessary adjustment(s) in the response to this IFB as a result of this amendment. It will be construed that each firm's response is submitted with full knowledge of all modifications and supplemental data specified herein.

The County of Solano thanks you for your expressed interest in its IFB and looks forward to your response.

Respectfully,

James Kasey
IFB Coordinator

QUESTIONS AND ANSWER

IFB NO.: 405-0206-24
FINAL SUBMISSION DATE: MARCH 14TH, 2023 5:00 PM (PST)

NO.	REFERENCE SECTION OF SOLICITATION	QUESTIONS / COMMENTS	COUNTY RESPONSE (FOR COUNTY USE ONLY)
1	4.11	Can you tell me how many loads Lake Solano receives a year for each product?	In 2022, Lake Solano received 4 loads totaling 1,300 gallons. 1,100 gallons of unleaded, and 200 gallons of diesel.
2	<ul style="list-style-type: none"> a. 4.3 b. 4.3 c. 5.6 	<ul style="list-style-type: none"> a. Is there a specific index to use? b. Would OPIS AM Gross Rack be acceptable? c. Confirming the payment terms can be Net 20 or Net 30? 	<ul style="list-style-type: none"> a. Index – Stockton, S.F., or Sacramento (based on lowest cost that day including transportation costs). b. Our current supplier provides a copy of the OPIS CALENDAR DAY BENCHMARK FILE, OPIS GROSS CARFG (10%) WITH CAR COST or similar for RD99. We want to purchase the cheapest rack/supplier each day from the index with the lowest transportation cost for that day. c. Payment terms are Net 30.

3	<ul style="list-style-type: none"> a. 4.11 b. 3.2 c. 4.7 d. 4.11 	<ul style="list-style-type: none"> a. Is this an all or nothing bid? Can we bid tanks 5k and over only? b. Would you elaborate about the one-time delivery that is to take place on July 5th? Is this for a specific site or for all sites? c. For delivery slips, does the driver paperwork suffice or is there something specific you are looking for? d. The difference between 2022 gallons and projected gallons for 2023 is approximately a 30% increase in 2023. Is this correct? Can you provide a projection by site for 2023? 	<ul style="list-style-type: none"> a. Yes, this is an all or nothing bid. No, we will not accept bids for tanks 5k and over only. b. This is the first delivery to ensure the supplier can fulfill the contract. The date is tentative. This can be for one or all sites depending on the need at the time. c. Yes d. The increase is at the 447 Texas St. site, because we are providing fuel for another government agency.
4	<ul style="list-style-type: none"> a. 4.3 b. 4.3 – Exhibit 1 c. 4.3 – Exhibit 1 	<ul style="list-style-type: none"> a. Related to SF or Stockton OPIS: There are times a rack is down. Due to weather or offloading a vessel etc. If OPIS is lower on a day that we cannot access that terminal, can we bypass the “whichever index is lower that day” and bill from the index of the rack we had to pull from? b. Haul will be higher from one rack than the other. So do you want to stick to whichever index is lower? Or roll with 	<ul style="list-style-type: none"> a. Yes, with proof that the lowest rack was closed. b. We are looking to have the lowest cost gas, with the lowest transportation charge delivered. We do not want to purchase the total average

		<p>the one that provides the lower cost on haul? Stockton could be \$.02 lower than SF on the rate but if we have to add \$.03-\$.04 more to the base price the offset the risk of higher haul, are you really getting a savings?</p> <p>c. Assuming this is based on OPIS Gross Ultra Low Sulfur Distillate Prices with Car Cost – Rack average for RD99 and OPIS Gross CarFG Ethanol (10%) Prices with Car Cost – Rack Average for Gasoline, please clarify.</p>	<p>rack, but the lowest rack that day, with proof of that day's cost, while factoring in the transportation as well. For example, lowest cost at S.F. (Benicia) rack is 130 and transport is \$.02 cents. The lowest cost at Sacramento rack is 100 but transport is \$.04. Whichever works out to be the total lowest cost with transport cost is what we want to purchase.</p> <p>c. Yes, this is what our current supplier uses. However, the current supplier is billing the average rack cost while sometimes providing a lower quality gas. We want the lowest priced gas and the lowest price costs, including transport costs.</p>
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5	<ul style="list-style-type: none"> a. 4.3 – Exhibit 1 b. 4.4 c. 4.8 d. 1.1.a e. 4.11 f. 4.2 g. Attachment 1 	<ul style="list-style-type: none"> a. Does the County subscribe to OPIS pricing service? Reproduction and submission of OPIS data by vendor is not authorized by OPIS. b. Is the vendor expected to provide estimated taxes on invoice or does the county expect to receive invoice with taxes calculated? c. Does the county have a preferred methodology for calculating temperature compensated volume? Delivery vehicles are not equipped with temperature compensating meters. d. Will the county accept an alternative renewable diesel such as RD95 or RD80? e. Does the county anticipate ordering less than truckload quantities to be delivered into large storage tanks? For instance, tank #11 has a capacity of 12,000 and disburses 20, 834 annually. Will the county place multiple small orders or approximately 3 full transport orders? f. Does the county require the addition of biocides to prevent microbial growth? g. Attachment 1 – The County has specified SF or Stockton fuel supply points. Sacramento is closer. Will the county accept Sacramento as a supply point? 	<ul style="list-style-type: none"> a. We do not. Our current vendor supplies a printout from both S.F. and Stockton when making deliveries. If the chosen vendor cannot supply an OPIS printout with deliveries, their bid may be deemed non-responsive. The County may look into its own subscription, if necessary at some point. b. Our current invoices from our current supplier include taxes. Yes. c. No. d. We would accept RD95. We would not accept RD80. e. No, we do not order less than a truckload for large tanks. f. No. g. Yes. We will
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			accept from whatever rack in the area is the lowest that day with the inclusion of transport costs.
6	<ul style="list-style-type: none"> a. 4.11 b. 3.2 c. 4.3 – Exhibit 1 	<ul style="list-style-type: none"> a. Can we just bid one product, or do we have to bid all 4 to be eligible to win the bid? b. States a one-time delivery to take place on July 5th, 2023. Is this for a one-time delivery or will fleet request deliveries as needed over the course of the contract term? c. Section 4.0.3 states that bidders shall provide bids as cents per gallon over or under Oil Price Information Services (OPIS) published daily average price for the best available rack. Can you please specify and provide an example of the exact OPIS you want bidders to use? 	<ul style="list-style-type: none"> a. It is an all or nothing bid. b. The July 5th delivery is a test run to ensure the winning bidder can fulfill the order. The first delivery date is tentative. Additional deliveries will be needed and requested as needed. c. See Exhibit 1.
		<p>The County’s goal is to purchase the lowest priced fuel from whichever rack in the area, with the inclusion of transport costs. (See Exhibit 1 for clarification).</p>	

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AMENDMENT ACKNOWLEDGMENT

**INVITATION FOR BIDS (IFB)
IFB NO.: 405-0206-24
BULK FUEL, UNLEADED GASOLINE AND RENEWABLE DIESEL (RD99)**

FINAL DATE FOR SUBMISSION: MARCH 14TH, 2023 5:00 PM (PST)

This document may be found at <https://solanocounty.bonfirehub.com>.
Updates and any amendments will be posted on the same website.

DATE OF AMENDMENT: MARCH 1ST, 2023

ACKNOWLEDGEMENT

This Amendment must be signed and returned with your bid, or otherwise acknowledged, prior to the Closing Date and Time listed on the IFB cover sheet. If you have already submitted a Proposal and need to make corrections, submit a corrected Proposal with this Amendment prior to the closing.

Offeror

Signature

Name and Title

Date

RETURN WITH RESPONSE

Exhibit 1

STOCKTON, CA

2022-09-20 23:59:00 EDT

OPIS CALENDAR DAY BENCHMARK FILE

**OPIS GROSS CARB ULTRA LOW SULFUR DISTILLATE PRICES WITH CAR COST **

	Terms	No2	Move	No.2 RD	Move	No.2 NRLM	Move	Date	Time
PSX	u N-10	393.90	+ 4.50	394.40	+ 4.50	-- --	-- --	09/20	18:00
Shell	u N-10	394.39	+ 7.14	394.89	+ 7.14	-- --	-- --	09/20	18:00
Valero	b N-10	396.06	+ 6.92	-- --	-- --	-- --	-- --	09/20	18:00
Chevron	b 1t45c	397.45	+ 6.10	397.95	+ 6.10	-- --	-- --	09/20	18:00
Texaco	b 1t45c	397.45	+ 6.10	397.95	+ 6.10	-- --	-- --	09/20	18:00
BP	u N-10	397.75	+ 6.00	398.25	+ 6.00	-- --	-- --	09/20	18:00
Shell	b 1-10	398.37	+ 7.21	-- --	-- --	-- --	-- --	09/20	18:00
Valero	u N-10	398.91	+ 6.92	399.41	+ 6.92	-- --	-- --	09/20	18:00
PSX	b 1-10	399.41	+ 2.02	399.91	+ 2.02	-- --	-- --	09/20	18:00
FlyersEn	u N-10	399.50	+10.00	400.00	+10.00	-- --	-- --	09/20	19:00
IdemitsuA	u N-10	400.50	+ 7.00	401.00	+ 7.00	-- --	-- --	09/20	19:00
Marathon	b 1-10	402.53	+ 3.04	-- --	-- --	-- --	-- --	09/20	18:00
Marathon	u N-10	403.00	+ 2.00	403.50	+ 2.00	-- --	-- --	09/20	18:00
MPC-XOM	b 1-10	403.54	+ 3.03	-- --	-- --	-- --	-- --	09/20	18:00
PBFEnergy	u Net	416.27	+20.31	416.77	+20.31	-- --	-- --	09/20	18:05
LOW RACK		393.90		394.40		-- --	-- --		
HIGH RACK		416.27		416.77		-- --	-- --		
RACK AVG		399.94							

SAN FRANCISCO, CA

2022-09-20 23:59:00 EDT

OPIS CALENDAR DAY BENCHMARK FILE

**OPIS GROSS CARB ULTRA LOW SULFUR DISTILLATE PRICES WITH CAR COST **

	Terms	No2	Move	No.2 RD	Move	No.2 NRLM	Move	Date	Time
BP	u N-10	394.50	+ 6.00	395.00	+ 6.00	-- --	-- --	09/20	18:00
Valero	u N-10	394.90	+ 6.92	400.15	+ 6.92	-- --	-- --	09/20	18:00
Valero	b N-10	395.56	+ 7.92	-- --	-- --	-- --	-- --	09/20	18:00
PSX	u N-10	396.55	+ 5.50	397.05	+ 5.50	-- --	-- --	09/20	18:00
Chevron	b 1t45c	398.15	+ 6.10	398.65	+ 6.10	-- --	-- --	09/20	18:00
Texaco	b 1t45c	398.15	+ 6.10	398.65	+ 6.10	-- --	-- --	09/20	18:00
Shell	u N-10	398.83	+ 5.14	399.33	+ 5.14	-- --	-- --	09/20	18:00
Marathon	b 1-10	400.51	+ 3.04	-- --	-- --	-- --	-- --	09/20	18:00
PSX	b 1-10	401.42	+ 4.55	401.92	+ 4.55	-- --	-- --	09/20	18:00
MPC-XOM	b 1-10	401.52	+ 3.04	-- --	-- --	-- --	-- --	09/20	18:00
Shell	b 1-10	402.86	+ 5.20	-- --	-- --	-- --	-- --	09/20	18:00
PBFEnergy	u Net	416.65	+23.83	417.15	+23.83	-- --	-- --	09/20	18:05
LOW RACK		394.50		395.00		-- --	-- --		
HIGH RACK		416.65		417.15		-- --	-- --		
RACK AVG		399.97							

On this day, the lowest cost fuel is from the Stockton rack based on "RACK AVG". The County is charged the Stockton "RACK AVG (399.94)" but may receive Valero fuel (396.06).

Going forward, the County would like the lowest cost fuel, in this case, PSX from Stockton rack, at the PSX price (393.90). However, if the BP fuel (394.50) from S.F. rack is cheaper with transport cost, then the County would want that fuel. The County does not want to pay "RACK AVG" for below average fuel. We want the lowest cost fuel at the lowest price, including transport costs.