

DISTRICT PURPOSE

The East Vallejo Fire Protection District (EVFPD) was established for the purpose of disbursing property tax revenues collected within the District’s jurisdiction to the City of Vallejo through a contract for fire protection services to its citizens.

Budget Summary:	
FY2021/22 Midyear Projection:	695,695
FY2022/23 Recommended:	723,301
County General Fund Contribution:	0
Percent County General Fund Supported:	0.0%
Total Employees (FTEs):	0.0

FUNCTION AND RESPONSIBILITIES

The EVFPD’s jurisdiction is Southeast Vallejo, an unincorporated area of the county, surrounded by the City of Vallejo. This budget unit receives property taxes from this area for the payment of fire protection services. The Board of Supervisors serves as the District’s Board of Directors and the District is administered through the County Administrator’s Office.

SIGNIFICANT CHALLENGES AND ACCOMPLISHMENTS

None.

WORKLOAD INDICATORS

None.

DEPARTMENTAL BUDGET SUMMARY

The Recommended Budget represents an increase of \$53,403 or 8% in both revenues and appropriations when compared to the FY2021/22 Adopted Budget.

The increase in revenues is the result of an increase in tax revenue projected for FY2022/23. Contracted services with the City of Vallejo Fire Department are budgeted at \$710,551 and is based on available funding, less administrative support costs. If there is any available Fund Balance at the FY2021/22 year-end, the Department requests the Auditor-Controller increase the Department’s appropriations for Contracted Services by the amount of the available ending Fund Balance.

DEPARTMENT COMMENTS

On June 23, 2020 the District’s Board approved the adoption of user fees for the District based on the City of Vallejo’s Fire Department’s existing fee schedule and request. District fees will be charged on development, including plan review and inspection services, fire safety inspections, etc. Fee revenue will offset the direct cost of the services provided by the City. User fees are reflected in Miscellaneous Revenues.

SUMMARY BY SOURCE	2020/21 ACTUALS	2021/22 ADOPTED BUDGET	2022/23 RECOMMENDED	FROM ADOPTED TO RECOMMENDED	PERCENT CHANGE
134 - EAST VJO FIRE DISTRICT					
TAXES	650,401	663,450	717,252	53,802	8.1%
REVENUE FROM USE OF MONEY/PROP	889	600	200	(400)	(66.7%)
INTERGOVERNMENTAL REV STATE	4,292	4,231	4,231	0	0.0%
INTERGOVERNMENTAL REV FEDERAL	17	17	18	1	5.9%
MISC REVENUE	2,684	1,600	1,600	0	0.0%
TOTAL REVENUES	658,282	669,898	723,301	53,403	8.0%
SERVICES AND SUPPLIES	655,806	668,017	721,551	53,534	8.0%
OTHER CHARGES	2,477	1,881	1,750	(131)	(7.0%)
TOTAL APPROPRIATIONS	658,282	669,898	723,301	53,403	8.0%

SUMMARY OF SIGNIFICANT ADJUSTMENTS

None.

SUMMARY OF POSITION CHANGES

The EVFPD has no employees. The District contracts out for fire protection services currently through an agreement with the City of Vallejo.

PENDING ISSUES AND POLICY CONSIDERATIONS

COVID-19 – The Recommended Budget was prepared during the continued response to the COVID-19 pandemic emergency. At this time, it is unclear if the FY2022/23 Budget will be impacted by COVID-19.

DISTRICT PURPOSE

The Consolidated County Service Area (CCSA) provides street lighting in the unincorporated areas of Solano County.

Budget Summary:	
FY2021/22 Midyear Projection:	175,070
FY2022/23 Recommended:	176,949
County General Fund Contribution:	0
Percent County General Fund Supported:	0%
Total Employees (FTEs):	0

FUNCTION AND RESPONSIBILITIES

The Consolidated County Service Area (CCSA) provides street lighting in the unincorporated areas of Solano County. This budget funds maintenance of 590 existing streetlights, including 179 streetlights in Homeacres. Maintenance costs for these streetlights include electricity, repair, and installation of new streetlights. This budget is entirely funded through property taxes.

SIGNIFICANT CHALLENGES AND ACCOMPLISHMENTS

- The Department continued its effort to identify and obtain GPS coordinates of all streetlights observed in the County right-of-way. This effort will allow for digital mapping that will enhance locations of specific streetlights for maintenance in the future. Completion of this work is targeted in FY2022/23.
- The Department will also work with the other light owners (PG&E and local cities) to convert their lights to LED including establishment of a unified numbering system to better identify lights.
- The Department has been working on grant funding options to assist in the conversion of remaining high pressure sodium vapor (HPSV) bulbs to LED.

WORKLOAD INDICATORS

Operated and maintained 590 streetlights, of which 485 are LED and 105 are high-pressure sodium.

DEPARTMENTAL BUDGET SUMMARY

The FY2022/23 Recommended Budget represents an increase of \$15,220 or 10.1% in revenues and a decrease of \$115,375 or 39.5% in appropriations when compared to the FY2021/22 Adopted Budget.

The increase in revenues is due to a \$18,968 increase in Property Taxes partially offset by a decrease of \$3,752 in Use of Money and Property as a result of reduced interest income.

The decrease in appropriations is primarily the net result of a decrease of \$83,676 in transfers to Reserves, a decrease of \$47,000 in Services and Supplies for the repair of streetlights, poles and bulbs and decreases in PG&E utility bills, and a decrease of \$19,699 in Other Charges for management services provided by the County's Department of Public Works. These decreases are offset by increase of \$35,000 in Operating Transfer-Out to the Accumulated Capital Outlay Fund for the installation of retrofit lighting fixtures.

Contracts

The FY2022/23 Recommended Budget includes a \$40,000 contract for streetlight repair and replacement.

Fixed Assets

None.

DEPARTMENT COMMENTS

None.

9746 – Fund 046-Consolidated County Service Area
Terry Schmidtbauer, Director of Resource Management
Public Ways

Functional Area Summary

SUMMARY BY SOURCE	2020/21 ACTUALS	2021/22 ADOPTED BUDGET	2022/23 RECOMMENDED	FROM ADOPTED TO RECOMMENDED	PERCENT CHANGE
046 - COUNTY CONSOLIDATED SVC AREA					
TAXES	148,295	142,544	161,512	18,968	13.3%
REVENUE FROM USE OF MONEY/PROP	5,579	7,505	3,753	(3,752)	(50.0%)
INTERGOVERNMENTAL REV STATE	973	958	968	10	1.0%
INTERGOVERNMENTAL REV FEDERAL	4	10	4	(6)	(60.0%)
TOTAL REVENUES	154,851	151,017	166,237	15,220	10.1%
SERVICES AND SUPPLIES	50,690	135,630	88,630	(47,000)	(34.7%)
OTHER CHARGES	6,858	40,440	20,741	(19,699)	(48.7%)
OTHER FINANCING USES	0	0	35,000	35,000	0.0%
CONTINGENCIES AND RESERVES	0	116,254	32,578	(83,676)	(72.0%)
TOTAL APPROPRIATIONS	57,548	292,324	176,949	(115,375)	(39.5%)

SUMMARY OF SIGNIFICANT ADJUSTMENTS

None.

SUMMARY OF POSITION CHANGES

There are no positions allocated to this budget.

PENDING ISSUES AND POLICY CONSIDERATIONS

In FY2022/23 the County will convert all remaining 105 HPSV streetlights to LED lighting as part of a County-wide energy conservation project. Any grant funds that are secured in FY2021/22 will be utilized to subsidize the costs of this contract.

COVID-19 – The Recommended Budget was prepared during the continued response to the COVID-19 pandemic emergency. At this time, it is unclear if the FY2022/23 Budget will be additionally impacted by COVID-19. Department staff will continue to monitor and evaluate COVID-19 impacts and will provide necessary revisions when verified.

DEPARTMENTAL PURPOSE

The Workforce Development Board (WDB) of Solano County, Inc. is a private, nonprofit, 501(c)(3) organization serving as the administrator/operator of a variety of workforce development grants and programs. The WDB Board of Directors is appointed by the County Board of Supervisors and acts as the federally mandated, business-led Board to oversee U.S. Department of Labor Workforce Innovation and Opportunity Act (WIOA) grants and programs.

Budget Summary:	
FY2021/22 Midyear Projection:	5,592,231
FY2022/23 Recommended:	6,435,132
County General Fund Contribution:	0
Percent County General Fund Supported:	0%
Total Employees (FTEs):	40

FUNCTION AND RESPONSIBILITIES

The WDB of Solano County, Inc. works to build and sustain a skilled workforce, support a vibrant economy, and create a shared prosperity for the community of Solano County. The WDB oversees federally funded workforce services through the WIOA on behalf of Solano County, as well as other special projects. Staff members provide tailored job search services, job preparation, training, and placement services to job seekers, as well as work with local businesses to support both business-specific talent development efforts and industry-wide initiatives.

Job seeker services are provided through:

- The County’s “America’s Job Centers of California” (AJCC) system for One Stop Career Centers that offer free basic job search services for any job seeker, as well as recruitment events for businesses.
- WIOA-enrolled services for adult, dislocated workers, and youth jobseekers – services include occupational training, job coaching, wrap-around service provisions, and job placement assistance.
- Discretionary grants serving job seekers and employers – often solicited through the California Workforce Development Board or the State of California, Employment Development Department (EDD). Grants to the North Bay region are included.
- Contracts with local agencies to provide employment and training services for targeted populations.
- Various additional grants and contracts to serve special population groups, employers, or industries are taken on across time, as opportunities arise.

The WDB also serves businesses through:

- WIOA-funded business supports for recruitment, talent pipeline development, employee upskilling, and other employee-related topics.
- Serving as the host to the Solano-Napa Small Business Development Center (SBDC), funded in part by the Small Business Administration (SBA) via Humboldt State University as NorCal SBDC. The SBDC provides free business advising and training to small businesses in Solano County.

SIGNIFICANT CHALLENGES AND ACCOMPLISHMENTS

The WDB faces challenges due to the significant employment and small business impacts resulting from the COVID-19 pandemic, while maintaining federal and State mandates under WIOA. These challenges have been, and will continue to be, met through a responsive, data-driven, collaborative effort to best serve the needs of both jobseekers and employers.

Challenges:

- Solano County faces significant unemployment and labor market shifts due to the COVID-19 pandemic and resulting negative economic impacts. Some Solano County residents have struggled to meet basic needs and maintain a steady income. This shift requires changes in service delivery models for job seeker services.
- Small businesses particularly struggled as a result of the COVID-19 pandemic and related closures. Businesses have taken financial losses and had to pivot to respond to the changing landscape. Both the WDB and SBDC faced challenges

**Bill Emlen, County Administrator
Other Assistance**

in meeting demand to support small businesses. Both the WDB and SBDC made significant fiscal and programmatic changes to meet the needs of Solano's business community.

- The WDB had to make significant changes to the IT infrastructure and service delivery models to adjust to the social distancing and shift to more virtual services of the COVID-19 environment. Rapid fiscal and programmatic changes were needed in order to meet the talent needs of the county. Continued adjustments will need to be made to pivot effectively in the COVID-19 and post-COVID-19 environment.

Accomplishments:

- The WDB secured a number of new funding streams in the past fiscal year to respond to community needs during the pandemic. Funding included assistance from the Wells Fargo Foundation, Kaiser Permanente, and the Fairfield-Suisun Unified School District to provide hot meals for homeless and low-income families in Vallejo and Fairfield through local small restaurants.
- The WDB increased resources and activities for vulnerable populations, including individuals with disabilities, veterans and military spouses, and justice-involved individuals and implemented discretionary grants for veterans and individuals with disabilities.
- Through a partnership with the City of Vacaville, SBDC supported the launch of Vacaville's Shop Local online platform and launched a Manufacturing roundtable and talent pipeline initiative in Vacaville.
- The WDB and SBDC received funds from both the County of Solano and the County of Napa to administer the California Office of Small Business Advocate's Microenterprise Small Business grant programs.

WORKLOAD INDICATORS

- The federal WIOA system has WIOA Indicators for Adult, Dislocated Worker, and Youth programs. These measures include employment 2nd Quarter after Exit, Employment 4th Quarter after Exit, Median Wages, Credential Attainment, and Measurable Skills Gains for each of the programs. For each indicator, the WDB met or exceeded WIOA goals.
- The federal SBA system has indicators to measure small business success through the SBDC network. These measures include jobs created, new business starts, change in sales, and loans or equity secured. In its first year under the WDB, the SBDC made significant improvements in meeting local SBA measures.
- Special grants and contracts have their own performance outcomes related to planned enrollment numbers, outcomes, and expenditures. The WDB met or exceeded all CalWORKs contract measurements for its Pathway to Employment and Success Track contracts.

DEPARTMENTAL BUDGET SUMMARY

The Recommended Budget represents an increase of \$484,692 or 8.2% in revenues and an increase of \$141,813 or 2.23% in appropriations when compared to the FY2021/22 Adopted Budget. There is no County General Fund support for this budget.

Primary Funding Sources

The primary funding source for the WDB are grants under the federal WIOA. Funding at the federal level is based on a formula that includes the unemployment rate, number of dislocated workers, and other factors. Funding to each state is then allocated to local Development Boards by the Governor based on State formulas that include number of unemployed and disadvantaged individuals, along with local industry and other factors. Federal WIOA funding allocations are not released until late spring; as such, the current Recommended Budget is based on a projected funding level, calculated at 0% (no increase or decrease) of prior fiscal year's allocations released by EDD.

Overall, the Recommended Budget is based on the best estimates of federal grant funding that will be awarded for FY2022/23, a new allocation of WIOA funding, and a projection of unspent WIOA funds remaining on June 30, 2022, from prior fiscal year(s) that will be available for expenditure in FY2022/23.

This Recommended Budget does not include pipeline grants, where funder response has not yet been received for submitted grant applications. Overall, grant revenue is subject to possible future increases or reductions in federal funding, along with possible increases in new grants.

The Recommended Budget includes an increase of \$484,692 in revenues primarily due to increases to both SBDC and WDB from an American Rescue Plan Act (ARPA) allocation from the City of Vallejo for a restaurant resiliency program and a small business grant program, and Microbusiness grant programs for both Napa and Solano Counties. In addition, there is a WIOA funding carryover from FY2021/22 due to a decrease in standard WIOA activity usurped by COVID-19 activities. No new COVID-19 grants are anticipated in FY2022/23 for WDB.

Primary Costs

The Recommended Budget of \$6,435,132 represents an increase of \$141,813 in appropriations when compared to the FY2021/22 Adopted Budget, primarily due to the following:

- Salaries and Employee Benefits reflect an increase of \$294,968 primarily due to increases in wages, retirement costs, and insurance rates.
- Services and Supplies reflect a decrease of \$56,698 primarily due to a reduction in Other Professional Services related to anticipated program service contracts that ended in FY2021/22.
- Other Charges reflect a decrease of \$94,457 primarily due to decreases in COVID-19 grant related expenditures. Increases in training classes are offset by decreases in anticipated vocational and work experience wages, along with their correlating supportive services.

Contracts

The FY2022/23 Recommended Budget includes the following significant contracts over \$75,000:

- \$300,000 for WIOA Youth Program contract (FY2022-23 vendor currently being determined).
- \$190,697 for Work Experience Employer of Record contract (Career Catalyst).

DETAIL BY REVENUE CATEGORY AND APPROPRIATION CATEGORY	2020/21 ACTUAL	2021/22 ADOPTED BUDGET	2022/23 RECOMMENDED	FROM ADOPTED TO RECOMMENDED	PERCENT CHANGE
REVENUES					
REVENUE FROM USE OF MONEY/PROP	2,365	1,000	1,000	0	0.0%
INTERGOVERNMENTAL REV STATE	3,765,525	3,838,542	3,527,574	(310,968)	(8.1%)
INTERGOVERNMENTAL REV FEDERAL	2,200,113	0	0	0	0.0%
INTERGOVERNMENTAL REV OTHER	1,854,588	1,948,648	2,669,446	720,798	37.0%
MISC REVENUE	124,536	143,850	218,711	74,861	52.0%
TOTAL REVENUES	7,947,126	5,932,040	6,416,732	484,692	8.2%
APPROPRIATIONS					
SALARIES AND EMPLOYEE BENEFITS	3,647,843	3,543,796	3,838,764	294,968	8.3%
SERVICES AND SUPPLIES	753,801	888,370	829,672	(58,698)	(6.6%)
OTHER CHARGES	3,413,928	1,861,153	1,766,696	(94,457)	(5.1%)
TOTAL APPROPRIATIONS	7,815,571	6,293,319	6,435,132	141,813	2.3%
NET CHANGE	(131,555)	361,279	18,400	(342,879)	(94.9%)

SUMMARY OF SIGNIFICANT ADJUSTMENTS

None.

SUMMARY OF POSITION CHANGES

Changes in the position allocation since the adoption of the FY2021/22 Budget are provided below.

- Net reduction of 6.0 FTE.

No position changes are included in the FY2022/23 Recommended Budget.

**Bill Emlen, County Administrator
Other Assistance**

PENDING ISSUES AND POLICY CONSIDERATIONS

Under the leadership of the Governor and Secretary of Labor and Workforce Development, California’s vision for the future of workforce development is centered on the establishment and growth of a High Road workforce system under the State’s 2020-2023 Unified State Workforce Plan. This High Road system will be focused on meaningful industry engagement and placement of Californians in quality jobs that provide economic security. California is committed to developing a workforce system that enables economic growth and shared prosperity for employers and employees, especially those with barriers to employment, by investing in industry partnerships, job quality, and meaningful skills attainment rather than low wages, contingent employment, and minimal benefits. Key elements of the State’s High Road workforce vision include job quality, the importance of worker voice, equity, and environmental sustainability.

COVID-19 – The Recommended Budget was prepared during the continued response to the COVID-19 pandemic emergency. At this time, it is unclear if the FY2022/23 Budget will be additionally impacted by COVID-19. Department staff will continue to monitor and evaluate COVID-19 impacts and will provide necessary revisions when verified.

DEPARTMENTAL PURPOSE

The Solano County Fair Association (SCFA) is a 501(c)(3) nonprofit organization established in 1946 to conduct the annual Solano County Fair and to currently oversee the day-to-day operations of the County’s fairgrounds property. The SCFA strives to provide a year-round regional destination point by presenting first-class, multi-use, entertainment and recreation facilities that support the County Fair and provide an economic and quality of life asset to the greater Solano County community.

Budget Summary:

CY2022:	2,333,229
County General Fund Contribution:	0
Percent County General Fund Supported:	0%
Total Employees (FTEs):	12.7

FUNCTION AND RESPONSIBILITIES

The SCFA operates under a contract with the County of Solano which expires on June 30, 2022, unless the contract is amended. Most of SCFA’s revenues are generated by the operations of the fairgrounds. The SCFA receives a small allocation of license fees generated by the California horse racing industry to offset a portion of the cost of providing staff services to the SCFA. Revenues include ground leases and revenue from Fair parking and Six Flags parking agreement, advertising, facility rental, satellite wagering, and support from the State of California for the network of fairs.

SIGNIFICANT CHALLENGES AND ACCOMPLISHMENTS

Challenges:

In response to the COVID-19 pandemic SCFA took the following actions:

- On January 15, 2021, the Solano Emergency Medical Services Cooperatives (SEMSC) invoked the existing Disaster Response Memorandum of Understanding (MOU) activating and using the SCFA facilities the fairgrounds as a mass vaccination site. The initial activation lasted from January 15, 2021 to June 30, 2021.
- On September 9, 2021, SEMSC again invoked the Disaster Response MOU, re-activating and using the SCFA and the fairgrounds as a mass vaccination site. The second activation lasted from September 9, 2021 until January 31, 2022.
- In the 12 months from January 2021 to January 2022, SCFA provided emergency response resources to our community for a total of 313 days (70 clinic days). During that time over 125,000 doses of COVID-19 vaccine, both initial dosage and booster dosages, were administered from the fairgrounds.

SCFA is a non-profit organization in transition; financial challenges and facility needs have required the SCFA to move away from the old fair-centric model to one of a year-round event center focused on supporting and promoting the community of Solano County. SCFA has undertaken an organizational change/re-structuring that is impacting all facets of SCFA’s operation. The Board of Supervisors has expressed concerns about the financial and organizational viability of SCFA. SCFA’s reorganizational efforts focus on expanding the volunteer base, strengthening the committee structure, and maximizing fundraising capabilities.

Accomplishments:

- Facility Usage - While the initial pandemic activation precluded the use of the fairgrounds for other activities, the footprint of the second activation was more limited, allowing for limited facility rental usage. Well below comparable pre-pandemic figures, 2021 year ending Facility Rentals revenue was up 81% over 2020. Solano Race Place 2021 year ending revenue was also up; 21% over comparable 2020 figures.
- Grant Funding - In January 2021, SCFA received full forgiveness for its round one Paycheck Protection Program (PPP) loan (\$258,786). In March 2021, SCFA received funding from the round two PPP loan program (\$258,786). Full forgiveness of the round two PPP loan was received in November 2021. In February 2021, SCFA received its annual share of AB 1499 funding, (\$88,550). Also, in November 2021, SCFA received a one-time \$950,000 state grant reflecting SCFA’s share of the Targeted Support Program funds; a \$50 million appropriation for operational support of the Network of California Fairs included in the FY2021/22 California State Budget.

**Mike Ioakimedes, Executive Director & Chief Executive Officer
Solano County Fair**

- Utilizing a baseline budget, combined with management based on a retail sales business model, SCFA finished 2021 with its strongest financial position in over 20 years. SCFA cash and cash equivalents on December 31, 2021 were \$2,460,800, a 401% increase over comparable 2020 figures.

WORKLOAD INDICATORS

- 15,970 attendees at the Solano Race Place in 2021, operating under a mandated reduced patron capacity. An increase of 25% over the previous year.
- Gross revenue for Solano Race Place for 2021 was \$693,837 an increase of \$118,811 when compared to 2020 gross revenue reflecting a 21% increase in revenue. 2021 net profit for Solano Race Place was \$224,339.
- Facility Rentals for 2021 were \$726,409 an increase of \$325,801 when compared to 2020 rental figures or approximately an 81% increase in sales, 2021 net profit for Facility Rentals was \$251,828.
- Overall SCFA net profit for 2021 was \$1,956,915 an increase of 1,208% over the previous year.

DEPARTMENTAL BUDGET SUMMARY

The SCFA budget is based on a calendar year (CY). The CY2022 SCFA Budget reflects total revenues of \$2,191,325 an increase of \$402,558 or 22.5% over the CY2021 Adopted Budget. The CY2022 appropriations total \$2,333,229 reflecting an increase of \$644,755 or 38.2% over the CY2021 Adopted Budget.

DEPARTMENT COMMENTS

The 2022 Solano County Fair will take place Thursday, June 16 through Sunday, June 19. The theme is “Bales of Fun!” It is planned that the 2022 Solano County Fair will return to an onsite traditional format.

The SCFA operates under a contract with the County of Solano and expires on June 30, 2022 unless the contract is amended. Most of SCFA’s revenues are generated by the operations of the fairgrounds. The Solano County Fair Association receives a small allocation of license fees generated by the California horse racing industry to offset a portion of the cost of providing staff services to the SCFA. Revenues include ground leases and revenue from Fair parking and Six Flags parking agreement, advertising, facility rental, satellite wagering and support from the State of California for the network of fairs. Many of these revenues have been impacted due to COVID-19.

DETAIL BY REVENUE CATEGORY AND APPROPRIATION CATEGORY	CY2020 ACTUALS	CY2021 ADOPTED BUDGET	CY2022 RECOMMENDED	FROM ADOPTED TO RECOMMENDED	PERCENT CHANGE
REVENUES					
REVENUE FROM USE OF MONEY/PROP	256,658	1,045,594	1,156,805	111,211	10.6%
INTERGOVERNMENTAL REV STATE	0	120,580	82,030	(38,550)	(32.0%)
CHARGES FOR SERVICES	0	576,943	902,220	325,277	56.4%
MISC REVENUE	41,825	45,650	50,270	4,620	10.1%
TOTAL REVENUES	298,483	1,788,767	2,191,325	402,558	22.5%
APPROPRIATIONS					
SALARIES AND EMPLOYEE BENEFITS	0	940,292	1,174,659	234,367	24.9%
SERVICES AND SUPPLIES	29,878	703,417	1,096,561	393,144	55.9%
OTHER CHARGES	0	7,133	7,133	0	0.0%
F/A BLDGS AND IMPRMTS	0	37,632	54,876	17,244	45.8%
TOTAL APPROPRIATIONS	29,878	1,688,474	2,333,229	644,755	38.2%
NET GAIN(LOSS)	268,605	100,293	(141,904)	(242,197)	(241.5%)

*Footnote: The CY2020 Actuals only reflect those figures that flow through the County OneSolution System. SCFA manages their own financial system outside the County Financial System to account for and document their actual revenues and appropriations.

SUMMARY OF SIGNIFICANT ADJUSTMENTS

Utilizing a baseline budget, combined with management based on a retail sales business model, SCFA finished 2021 with its strongest financial position in over 20 years. SCFA cash and cash equivalent on December 31, 2021 were \$2,460,800, a 401% increase over comparable 2020 figures.

SUMMARY OF POSITION CHANGES

The total number of Full Time Equivalent (FTE) positions has been increased from 11.3 in calendar year 2021 to 12.7 in 2022. Of the total FTE positions, as of January 1, the number of Benefit Eligible Employees has been increased from 9 in 2021 to 10 in 2022. On December 14, 2021, the County of Solano and the SCFA signed the fourth amendment for the management and operation of the Solano County Fairgrounds to include a stipulation that SCFA may not enroll any new enrollees in the County CalPERS and CalPERS Health Plans for new hires effective January 1, 2022.

PENDING ISSUES AND POLICY CONSIDERATIONS

In June 2009, the County Board of Supervisors in cooperation with the City of Vallejo initiated the visioning effort known as Solano360. In 2013 a Specific Plan, Environmental Impact Report (EIR) and tentative map were reviewed by the Board, City of Vallejo and SCFA and approved by the City of Vallejo and Board of Supervisors. The County, City of Vallejo, and SCFA are working together to redevelop the fairgrounds property and create a “Fair of the Future.” SCFA is mindful that Solano360 is entering into an important transitional period. Flexibility and adaptability will be key operational benchmarks for SCFA moving forward in support of the ongoing development efforts. For more details on this ongoing effort, refer to Budget Unit 1820 in the Capital Projects section of the Recommended Budget.

The unfunded pension liability is \$1.6 million as of December 2021. The current system of tying SCFA’s outstanding pension liability debt service to existing CalPERS wages is not sustainable. SCFA’s ongoing efforts to reduce labor costs have led to reductions in the total number of CalPERS eligible positions. In 2004, when the first POB was issued, SCFA had 26 PERS positions. In 2022, SCFA anticipates having ten PERS positions. With the decrease in SCFA PERS wages will come a corresponding decrease in SCFA’s Unfunded Actuarial Liability (UAL) and Pension Obligation Bond (POB) payments. SCFA is working with the County Auditor-Controller and the County Administrator in formulating a long-term solution to the SCFA’s outstanding pension liability.

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