

COMMISSION MEETING
January 8, 2019 – 5:30-7:30pm
601 Texas Street, Conference Room B, Fairfield, CA 94533

CALL TO ORDER / SALUTE TO THE FLAG

- I. Public Comment** **Information**
This is the opportunity for members of the public to address the Commission on matters not listed on the Agenda that are otherwise within the subject matter jurisdiction of the Commission. Please submit a Speaker Card and limit your comments to 3 minutes.
- II. Consent Calendar** (5 min) **Action**
A. Approve the January 8, 2019 Commission Meeting Agenda
B. Approve the December 4, 2018 Commission Meeting Minutes
- III. Vallejo First 5 Center Update** (30 min) **Action**
A. Consider approval of an allocation of \$225,000 from reserve to cover cash flow for pending funding toward tenant improvements for the First 5 Center
B. Consider approval of reallocation of \$280,000 in unspent funds from FY2018/19 in the 2018-2023 Program Investment Plan funding toward tenant improvements for the First 5 Center
C. Consider approval of an allocation of \$300,000 annually for three years for operations at the First 5 Center **Information**
Megan Richards, Deputy Director
- IV. Introduce 2019 Officers; Chair Affirms Commissioner Assignments** (10 min)
Erin Hannigan, Commission Chair
- V. First 5 Solano Community Engagement Key Messaging** (60 min) **Information/Discussion**
Receive a presentation on the 2019 and beyond Committee Structure, including Commissioner roles; and discuss First 5 Solano key messages to utilize for community engagement events
Michele Harris, Executive Director; Matthew Davis, Solano County Public Information Officer
- VI. Executive Director's Report** (10 min) **Information**
Michele Harris, Executive Director
- VII. Commissioner Remarks** (5 min) **Information**
- VIII. Future Agenda Items, Meeting Time/Date/Location** (5 min) **Information**
The next Commission meeting will be held on March 5, 2019 at 5:30PM at 601 Texas Street, Conference Room B, Fairfield. Future agenda items include: FY2019/20 Proposed Budget; Committee Reports

ADJOURN

Vision: All Solano County children are loved, healthy, confident, eager to learn, and nurtured by their families, caregivers and communities. **Mission:** First 5 Solano Children and Families Commission is a leader that fosters and sustains effective programs and partnerships with the community to promote, support and improve the lives of young children, their families and their communities.

The First 5 Solano Children and Families Commission does not discriminate against persons with disabilities. If you require a disability-related modification or accommodation in order to participate in the meeting, please call (707) 784.1332 at least 24 hours in advance of the meeting to make arrangements. Non-confidential materials related to an item on this Agenda submitted to the Commission are available for public inspection at the First 5 Solano business office, 601 Texas Street, Suite 210, Fairfield, CA during normal business hours.

**First 5 Solano Children and Families Commission
Commission Meeting**

December 4, 2018, 5:00 PM – 7:30 PM
601 Texas Street, Fairfield, CA

Minutes

Commissioners present: Erin Hannigan, Jerry Huber, Dan Ayala, Jennifer Barton, Lisette Estrella-Henderson (Arrived 6:34 PM), Mina Diaz, Lenisha Anderson (Exited 7:25 PM)

First 5 Solano Staff present: Michele Harris, Megan Richards, Kwiana Algeré, Gene Ibe, Lorraine Fernandez, Juanita Morales, Luke Winders

Members of the public present: Randy Ahn (Triple P America), Lisa Niclai (Applied Survey Research), Robin Cox (Solano County Public Health), Penny Paxton (Solano County Public Health), Shirley Lewis (Fighting Back Partnership), Dinora Corrie (Fighting Back Partnership)

Chair Hannigan called the meeting to order at 5:04PM

I. Closed Session

No report out from closed session.

II. Public Comment

III. Consent Calendar

A. Approve the December 4, 2018 Commission Meeting Agenda.

Motion: Approve the Commission Meeting Agenda for December 4, 2018.

Moved by Commissioner Huber; Seconded by Commissioner Diaz

Approved 6-0-0

Yea: Commissioners Anderson, Ayala, Barton, Diaz, Hannigan, Huber

Nay: None

Abstain: None

B. Approve October 2, 2018 Commission Meeting Minutes

Motion: Approve the Commission Meeting Minutes for August 14, 2018

Moved by Commissioner Huber; Seconded by Commissioner Diaz

Approved 5-0-1

Yea: Commissioners Anderson, Ayala, Barton, Diaz, Huber

Nay: None

Abstain: Hannigan

IV. Election of the 2019 First 5 Solano Commission Officers

Motion: Reappoint Erin Hannigan as 2019 Chair and Gerald Huber as 2019 Vice-Chair of the First 5 Solano Commission.

Moved by Commissioner Ayala; Seconded by Commissioner Barton

Approved 6-0-0

Yea: Commissioners Anderson, Ayala, Barton, Diaz, Hannigan, Huber

Nay: None

Abstain: None

V. Triple P Parent Education

Randy Ahn, implementation consultant, Triple P, presented overview of Triple P (Positive Parenting Program), explaining various levels of intervention intensity.

Commissioner Huber asked at what level a parent struggling with their own self-regulation might best benefit from the program. Mr. Ahn indicated parents can start at a higher level and progress to reduce intervention intensity in such cases.

VI. Committee Reports

A. Program and Community Engagement Committee

1. No Meeting

B. Systems and Policy Committee

1. Consider an allocation of up to \$40,000 in FY2018/19 to Solano County Health and Social Services Public Health Division for dental services.

Commissioner Huber recuses himself. Juanita Morales reviewed the \$40,000 proposal from Solano County Health & Social Services for dental services. This allocation would be part of the Commission's unallocated funding included in its Program Investment Plan. The proposed \$40,000 covers varnish, a dental screening by hygienists, and oral health education programs.

Public Comment: Robin Cox, Health Services Manager, Solano County Public Health.

Ms. Cox indicated that funds will help the County's most vulnerable children get services that can be difficult to obtain. Oral health has impacts in many important aspects of children's quality of life, with 37-40% of children among our most vulnerable population already experiencing dental decay.

Motion: Consider an allocation of up to \$40,000 in FY2018/19 to Solano County Health and Social Services Public Health Division for dental services

**Moved by Commissioner Estrella-Henderson; Seconded by Commissioner Diaz
Approved 6-0-0**

**Yea: Commissioners Anderson, Ayala, Barton, Diaz, Estrella-Henderson,
Hannigan**

Nay: None

Abstain: None

Recused: Huber

Commissioner Huber Rejoined the Meeting.

2. Consider redirecting \$100,000 annually in the 2018-2023 Program Investment Plan from well child check-up utilization to developmental screenings

Michele Harris explains this motion is to redirect resources and transition from developmental screenings being home-based to being part of well-child checkup. More families who have not attended well-child checkups will be able to receive these services. Screenings through Impact would continue. The Commission is due to bid again for screenings and are looking to move to a less resource-intensive multitier approach.

Motion: Consider redirecting \$100,000 annually in the 2018-2023 Program Investment Plan from well child check-up utilization to developmental screenings

**Moved by Commissioner Anderson; Seconded by Commissioner Barton
Approved 7-0-0**

**Yea: Commissioners Anderson, Ayala, Barton, Diaz, Estrella-Henderson,
Hannigan, Huber**

Nay: None

Abstain: None

3. Consider an allocation of up to \$120,000 to Fighting Back Partnership to continue services in Vallejo for the period January-December 2019

Gene Ibe points out these funds will continue services that Fighting Back Partnership currently offers, at the same previously approved rate, but extended through the coming year as Vallejo First 5 Center work continues in progress.

Motion: Consider an allocation of up to \$120,000 to Fighting Back Partnership to continue services in Vallejo for the period January-December 2019

**Moved by Commissioner Huber; Seconded by Commissioner Ayala
Approved 7-0-0**

Yea: Commissioners Anderson, Ayala, Barton, Diaz, Estrella-Henderson, Hannigan, Huber

Nay: None

Abstain: None

4. Receive an update on Foundation Giving in Solano County and the Bay Area

Lisa Niclai, Vice President of Evaluation, Applied Survey Research, explained how the 2016 study revealed vast geographic disparities in who was receiving foundation dollars, with Solano getting the least in the region. The study looked into reasons for this, as Solano is not lowest in population or poverty level. There are fewer in-county foundations, and local nonprofits have a low capacity for outreach to foundations outside of Solano. The study suggests Solano agencies align their pitch with foundations' priorities to increase connection with funders. The study reveals recent developments may be closing this gap, with \$2.5 million increase in funding since 2016.

Chair Hannigan points out there are some bright spots, such as Shelter, Inc., who were very successful in Contra Costa County and whose funders have relationships in Solano.

Commissioner Huber cites that, in his experience, grantees with infrastructure already in place tend to get preference.

Commissioner Anderson exited the meeting.

VII. Executive Director's Report

Ms. Harris announced approval of an agreement between the County and Yocha Dehe Wintun Nation, which gives total of \$1,000,000 to Solano County, including \$300,000 for tenant improvements at the First 5 Center in Vallejo, and \$200,000 to Family Resource Centers. Ms. Harris shared 2019 First 5 Solano Calendar, and reported on staff participation in Vacaville Kid Fest.

VIII. Commissioner Remarks

Commissioner Huber spoke on impact of recent changes to public charge definitions and rules.

IX. Future Agenda Items

The next Commission meeting will be held on January 8, 2019 at 5:30PM at 601 Texas Street, Conference Room B, Fairfield. Future agenda items include: Committee Reports.

Adjourn

Chair Hannigan adjourned the meeting at 7:40 PM.

Luke Winders, Office Assistant III

Approved:

DRAFT

DATE: January 3, 2019
TO: First 5 Solano Children and Families Commission
FROM: Megan Richards, Deputy Director
SUBJ: First 5 Center Update

Motion A: Consider approval of an allocation of \$225,000 from reserve to cover cash flow for pending funding toward tenant improvements for the First 5 Center

Motion B: Consider approval of reallocation of \$280,000 in unspent funds from FY2018/19 in the 2018-2023 Program Investment Plan funding toward tenant improvements for the First 5 Center

Motion C: Consider approval of a cash flow allocation of \$300,000 annually for three years for operations at the First 5 Center

BACKGROUND

In December 2017, the First 5 Solano Commission adopted its 2018-2023 Program Investment Plan which included an allocation of funds to establish a First 5 Center in Vallejo due to the high number of risk factors within zip code 94590. After over a year of searching and negotiating for a location, terms have been established for the Commission to lease space at 400 Mare Island Way to house the First 5 Center.

SITE DETAILS

Space available at 400 Mare Island Way meets all of the Commission criteria for selecting a location for the First 5 Center in Vallejo:

- Close to or within the two Vallejo census tracts with the highest poverty rates for children
- Approximately 7,000 sq. ft. to accommodate the First 5 Center, First 5 Solano Offices, and space for partners to deliver intermittent services as needed
- A relatively safe location for staff and clients
- Close to transportation-accessible stations and adequate parking

LEASE TERMS FOR 400 MARE ISLAND WAY

Space Size	7,945 sq. ft. (of this approximately 2,100 is First 5 Solano administrative space and 5,800 is First 5 Center space)
Expiration Date	5 years with the option to renew for 5 years
Rent	\$1.95sf with a 3% annual increase which is \$185,913 for the first year (\$49,631 Administrative; \$136,282 First 5 Center)
Tenant Improvements	Estimated at \$1,180,000

The Commission has allocated funds to cover the cost of the lease through their administrative costs and funds already allocated toward the First 5 Center in the 2018-2023 Program Investment Plan. Funding to cover the tenant improvement costs is described below.

TENANT IMPROVEMENT COSTS

The full-cost estimate for tenant improvements is \$1,180,000 which can be broken down as follows:

Construction	\$640,055
Architect	22,190
Permits	25,600
Management fee	12,800
Furniture, fixtures, and equipment (FFE)	190,000
Information Technology (network wiring, server room)	45,000
Signage/décor	35,000
Moving	5,000
Audio visual equipment (conference and activity rooms)	50,000
15% contingency	154,355
Total	\$1,180,000

Below is the anticipated funding plan to offset these costs, including fundraising to date:

Funder	Amount	Status
Solano County	\$200,000	Secured
Yocha Dehe Wintun Nation	300,000	Secured
Kaiser Community Benefit	25,000	Secured
FY2018/19 First 5 Center Remaining Allocation	150,000	Secured
Total Secured	\$675,000	
<i>Syar Foundation</i>	<i>150,000</i>	<i>Pending</i>
<i>Anonymous</i>	<i>75,000</i>	<i>Unsecured</i>
Total Unsecured	\$225,000	
<i>First 5 Solano-Unspent PIP \$</i>	<i>280,000</i>	<i>Pending</i>
Total - Reallocation Pending	\$280,000	
Total:	\$1,180,000	

Staff and Commissioners have secured, outside sources for \$675,000 of the required funds. Additionally, \$225,000 of additional funds have been requested from foundations and are not yet fully secured. For cash flow purposes and should the pending funds not be fully secured, staff is requesting the Commission to allocate the funds from reserves to cover this amount.

The above funding plan also requires reallocation of \$280,000 unspent funds in PIP toward tenant improvements. This funding comes from \$200,000 unspent funds in the areas of one-time funds allocated in FY2018/19 toward integrating developmental screenings into community clinics and \$80,000 in unspent FY2018/19 funds from Annual Grants.

Staff will continue to fundraise to cover tenant improvement costs and have identified several additional funders to reach out to. Should fundraising activities generate additional funds, raised funds will be utilized first and the Commission funds will stay in the budget and roll back into the Commission's Long-Term Financial Plan to be used for other Commission purposes.

At this time, it is not anticipated that additional funds will be needed from the Commission's reserve to cover the costs of the tenant improvements. However, as with any large constructions projects, unforeseen circumstances do occur. Should this happen, staff will return to the Commission with additional information and requests.

ALLOCATION OF FUNDS FOR OPERATIONS

In the Commission's 2018-2023 Program Investment Plan, the Commission allocated \$300,000 annually for First 5 Center operations. Staff noted at that time that full operations of a center of this size would cost approximately \$600,000 and the Commission would need to fundraise \$300,000 annually toward center operations.

Staff have been actively pursuing funding opportunities and have identified several possible funding sources for operations. A challenge has been securing these funding sources prior to securing a site and operations occurring, as funders do not want to commit funds prior to services taking place. Additionally, several funders have indicated a preference to fund the actual operator of the center, of which First 5 Solano has not yet identified via solicitation.

Therefore, staff is requesting the Commission allocate an additional \$300,000 annually for FY2019/20-FY2021/22 to cover the cash flow needed to release the Request for Proposals. Staff will continue to update the Commission on fundraising activities and will reconcile Commission expenses as related to funding for center operations on an annual basis.

TIMELINE

Should the Commission move forward as outlined, the lease will be brought to the Board of Supervisors for approval at their January 22 meeting. The owner has been working with staff on a proposed timeline for tenant improvements and has identified ways to shorten the timeline for a possible move in date of June (pending the permitting process). Staff intend to release a Request for Proposals for an operator of the space immediately following the Commission's approval of the funding so that the Commission has a contractor in place to operate the center once the space is ready.

NEXT STEPS

Should the Commission approve the motions in this staff report, staff will move forward with the following:

- Release Request for Proposal for center operations
- Bring the lease to the Board of Supervisors for approval January 22, 2019
- Work with the architect to complete construction drawings and begin construction
- Continue to refine tenant improvement budget
- Continue fundraising activities

DATE: January 2, 2019
TO: First 5 Solano Children and Families Commission
FROM: Michele Harris, Director
SUBJ: **2019 Community Engagement Key Messaging**

For the 2019 year, the Commission has changed its structure. The Commission has reduced its number of standing committees from 2 to 1. Additionally, the Commission has assigned responsibility for community engagement and legislative efforts to Commission members.

As Commission members are asked to engage and speak at public events, staff is bringing forward an item to review the key messages used to talk about First 5 Solano's work in the community, so that all Commission members will have these talking points readily available and be prepared when the opportunity to speak about the Commission arises.

Included in this item are 3 handouts:

1. The powerpoint presentation that summarizes this item;
2. A simplified bulleted list of key messages used by the commission and/or staff when speaking about the commission and its programs; and
3. A visually appealing handout of the commission's work, should commissioners want to leave any materials behind while representing the commission in the community.

2019 First 5 Solano Commission

Mission, Vision, Values & Principles
Commissioner Assignments
Key Messages Overview
Public Information Office – Solano County


Mission, Vision, Values & Principles

Overarching Principles
Evidence-based • Trauma-informed • Focused on high-risk/need
Access • Coordination • Collaboration • Leveraging

Mission
First 5 Solano Children and Families Commission is a leader that fosters and sustains effective programs and partnerships with the community to promote, support and improve the lives of young children, their families and their communities

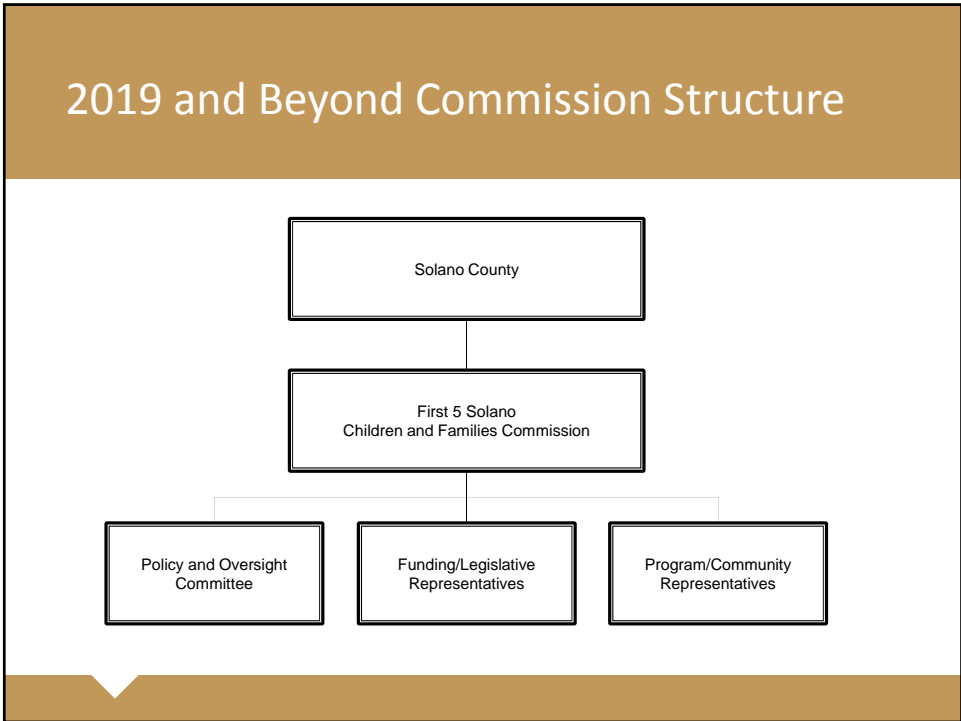
Vision
All Solano County children are loved, healthy, confident, eager to learn, and nurtured by their families, caregivers, and communities

Core Values
Collaboration
Innovation
Community Engagement
Respect for Diversity
Advocacy
Integrity
Accountability
Sustainability
Equity
Integration



Commissioner Assignments

Policy and Oversight Committee
Funding/Legislative Representation
Program/Community Representation



Commissioner Job Description Excerpt

Major Areas of Commission Responsibility

- A. Policy/Strategic Planning
- B. Allocation of Funds
- C. Accountability
- D. Functioning/Staffing
- E. Community Engagement

Commissioner Job Duties

- A. Attend Meetings
- B. Select Assignment

Policy and Oversight Committee

A standing, Brown Act Committee, consisting of 3-4 members, typically including the Commission Chair and Vice-Chair

- Meets regularly on an approved annual schedule
- Reviews regular reports on the Commission's budget and internal operations
- Provides guidance and feedback to Executive Director
- Recommends operational and policy changes to the full Commission, as needed

Current Membership: Hannigan, Huber and Estrella-Henderson

Policy and Oversight Committee (cont.)

- Exercises limited authority regarding allocations of funding of up to \$5,000, as delegated by the full Commission
- Participates in the evaluation of the Executive Director in conjunction with the CAO
- Oversees the process for Strategic Planning
- Receives program updates, including the mid-year report
- Monitors programs that have Contract Compliance Action Plans

Current Membership: Hannigan, Huber and Estrella-Henderson

Funding/Legislative Representatives

Consists of 2-3 Commissioners appointed by the Commission Chair, who meet on an ad-hoc basis in accordance with Solano County's Legislative Platform review and then as needed and share responsibility for the activities below:

- Reviews and provides input to the Commission's annual Legislative Platform
- Represents the Commission in legislative visits
- Attends statewide Advocacy Day at the state capitol
- Represents the Commission with funders to encourage additional resources for Solano County & its nonprofit partners

Current Membership: Crutison and Diaz

Program/Community Representatives

Consists of 2 or more Commissioners appointed by the Commission Chair, who meet on an ad-hoc basis at the beginning of the year and then as needed and share responsibility for the activities below:

- Administers the Community Engagement Fund
- Participates on the Annual Grants Solicitation Review Panel to evaluate programs for funding

Current Membership: Anderson, Ayala, Barton and Neff

Key Messages

Elevator Speech Points
Longer-time Points

30-Second Key Messages

1. First 5 Solano Children and Families Commission funds programs for children ages 0-5 and their families.
2. Did you know that a child's brain develops more in the first five years than at any other time in their life?
3. Our main goals are to
 - a. help children and families now, and
 - b. ensure strong systems are in place to support families in the long-term. We believe that investing in community builds stronger generations to come.
4. Last year we invested over \$4 million to support more than 30 programs and we served 10,000 children, parents and caregivers, and providers of early childhood services.

Longer Key Messages

1. First 5 Solano Children and Families Commission funds programs for children ages 0-5 and their families.
2. Did you know that a child's brain develops more in the first five years than at any other time in their life?
3. How children are nurtured and cared for during their first years has a profound impact on how the brain is organized. The relationships a young child has with parents and caregivers can determine how a child will function in school and later in life.
4. Our main goals are to
 - a. help children and families now, and
 - b. ensure strong systems are in place to support families in the long-term. We believe that investing in community builds stronger generations to come.

Longer Key Messages (cont.)

5. We fund direct services as well as systems change efforts designed to make early childhood systems work together better.
6. Last year we invested over \$4 million to support more than 30 programs and served 10,000 children, parents and caregivers, and providers of early childhood services.
7. Collaboration is key: our accomplishments are reflective of the many partners and agencies all working in the same direction to ensure that all Solano children thrive in safe, stable, healthy, and nurturing families and communities.
8. Programs we support:
 - a. Help Me Grow, a call center that connects families to resources
 - b. Pre-kindergarten academies, to help give a leg up to children with no prior preschool experience so they don't fall behind when they start school
 - c. Developmental screenings, to identify any challenges early and intervene
 - d. Quality in Childcare sites, so children get the best start.

Concepts

Investment
 Help Me Grow
 Systems Change
 Pre-kindergarten
 Prenatal
 Funding
 Impact
 Quality
 Families
 Brain Development
 Child
 Best Practices
 Parents
 Programs
 Convener
 Infants
 Stronger Generations
 Collaboration

Video Example

[30-second elevator speech link](#)
[2-minute speech link](#)

Messaging Foundational Concepts – 1, 2, 3

Getting your intended message to land is as simple as 1, 2, 3...

- Step 1: Preparation**
 - Objective
 - Audience
 - Strategy
- Step 2: Engagement**
 - Hook
 - Relate
 - Share Your Message
- Step 3: Action**
 - Read the Room
 - Follow Up
 - Follow Through

Matthew Davis, Solano County Public Information Officer
MADavis@SolanoCounty.com and (707) 784-6111

Messaging Foundational Concepts – 1

Getting your intended message to land is as simple as 1, 2, 3...

Step 1: PREPARATION

- **Objective**, what do you want to achieve and why?
- **Audience**, who is the target audience for your message?
- **Strategy**, what means are you going to use to share your message?

Matthew Davis, Solano County Public Information Officer
MATDavis@SolanoCounty.com and (707) 784-6111

Messaging Foundational Concepts – 2

Getting your intended message to land is as simple as 1, 2, 3...

Step 2: ENGAGEMENT

- **Hook**, use an interesting statement / observation to get your audience's attention
- **Relate**, look for shared commonalities to relate to your audience
- **Share Your Message**, be brief, be clear and use relatable messages

Matthew Davis, Solano County Public Information Officer
MATDavis@SolanoCounty.com and (707) 784-6111

Messaging Foundational Concepts – 3

Getting your intended message to land is as simple as 1, 2, 3...

Step 3: ACTION

- **Read the Room**, get to know your audience, and pay attention to their circumstances
- **Follow Up**, ask your audience for a means to follow up with them at a later date
- **Follow Through**, if possible, call, email, text or meet to ensure action is taken

Matthew Davis, Solano County Public Information Officer
MATDavis@SolanoCounty.com and (707) 784-6111

Key Messaging Talking Points – 30 seconds

1. First 5 Solano Children and Families Commission funds programs for children ages 0-5 and their families.
2. Did you know that a child's brain develops more in the first five years than at any other time in their life.
3. Our main goals are to help children and families now, and ensure strong systems are in place to support families in the long-term. We believe that investing in community builds stronger generations to come.
4. Last year we invested over \$4 million to support more than 30 programs and we served 10,000 children, parents and caregivers, and providers of early childhood services.

Key Messaging Talking Points – 2 minutes

1. First 5 Solano Children and Families Commission funds programs for children ages 0-5 and their families.
2. Did you know that a child's brain develops more in the first five years than at any other time in their life.
3. How children are nurtured and cared for during their first years has a profound impact on how the brain is organized. The relationships a young child has with parents and caregivers can determine how a child will function in school and later in life.
4. Our main goals are to help children and families now, and ensure strong systems are in place to support families in the long-term. We believe that investing in community builds stronger generations to come.
5. We fund direct services as well as systems change efforts designed to make early childhood systems work together better.
6. Last year we invested over \$4 million to support more than 30 programs and served 10,000 children, parents and caregivers, and providers of early childhood services.
7. Collaboration is key: our accomplishments are reflective of the many partners and agencies all working in the same direction to ensure that all Solano children thrive in safe, stable, healthy, and nurturing families and communities.
8. Programs we support:
 - a. Help Me Grow, a call center that connects families to resources
 - b. Pre-kindergarten academies, to help give a leg up to children with no prior preschool experience so they don't fall behind when they start school
 - c. Developmental screenings, to identify any challenges early and intervene
 - d. Quality in Childcare sites, so children get the best start.

First 5 Solano Children and Families Commission

ABOUT US



Who are we?

The First 5 Solano Children and Families Commission is one of 58 Children and Families Commissions created when the voters approved Proposition 10 in 1998.

Funds are used to promote support and improve the lives of young children, their families and their communities.



What do we do?

First 5 Solano supports programs and partnerships in the community that span the areas of health, parent education, basic needs such as food and housing, and early learning programs to help children prepare for kindergarten.

COMMUNITY PARTNERS

Where are we going?

First 5 Solano funds direct services in the community as well as systems change efforts designed to make early childhood systems work together better.

We have dual goals of helping children and families now, while ensuring strong systems are in place to support families in the long-term. We know that investing in community builds stronger generations to come.



Solano County

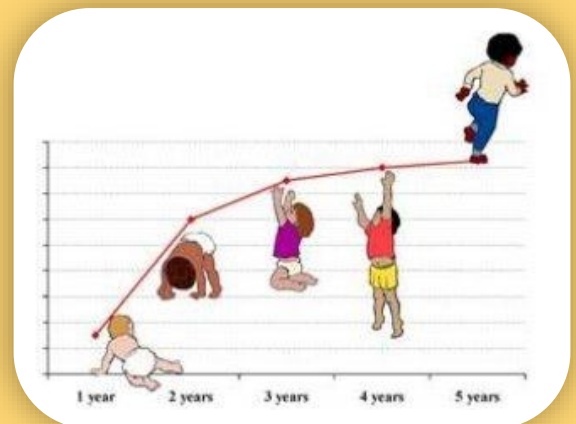
Solano County is home to a diverse community of over 400,000 residents.

Uniquely positioned midway between San Francisco and Sacramento and with the most affordable housing in the region, Solano has become a bedroom community for the rest of the Bay Area.



Did you know?

A child's brain develops more in the first five years than at any other time in their life.



How children are nurtured and cared for during their first years has a profound impact on how the brain is organized. The relationships a young child has with parents and caregivers can determine how a child will function in school and later in life.

First 5 Solano Children and Families Commission

OUTCOMES

How do we make our decisions?

We know we can't meet all the needs of every child and family. We use a wide range of data and community information to help point our compass:

1. We look at data to see the greatest needs of children and families across the county.
2. We conduct interviews with local leaders to identify the great programs already in place
3. We identify the ways in which First 5 Solano could help fill critical gaps in services.



What did we accomplish?

In the last year, First 5 Solano Children and Families Commission invested over \$4 million to support more than 30 programs in the community and served nearly 10,000 young children, their parents and caregivers, and providers of early childhood services.

Accomplishments are reflective of the many partners and agencies all working in the same direction to ensure that all Solano children thrive in safe, stable, healthy, and nurturing families and communities.

RESOURCE CONNECTION



Connecting children and their families to the resources they need.

EARLY IDENTIFICATION

Screening children for developmental delays, paving the way for their future success.



IMPROVING THE QUALITY OF LOCAL CHILD CARE

Engaging over 50 early care and education sites in quality assessment and improvement.



BOOSTING KINDERGARTEN READINESS SKILLS

Providing 20 pre-kindergarten academies across the county.



Coming Soon!

First 5 Solano is establishing a First 5 Center in Vallejo—the center is being strategically located in an area where children are at the highest risk of poor outcomes when compared to any other community in Solano County.

The center will be an innovative hub to engage families, support community connectedness, and allow children to play, learn and grow. Parents and caregivers will find a safe and welcoming environment where they can receive holistic support to meet their family needs and be connected to community resources.

DATE: January 3, 2019

TO: First 5 Solano Children and Families Commission

FROM: Michele Harris, Executive Director

SUBJ: **Executive Director's Report for January 2019**

Letter of Support for First 5 Diaper Kit Program: First 5 Solano submitted a letter of support to First 5 California for the continuation and expansion of the First 5 Diaper Kit Program in Solano County (see Attachment A). The First 5 Diaper Kit Program, in partnership with SupplyBank.Org, provides diaper kits to 180 participants each month at two sites in Solano, with each kit containing 80-100 diapers and 200 baby wipes. This program has been an asset to struggling families in Solano and is worthy of expansion to serve more families in need.

First 5 Association Staff Summit: Staff member Lorraine Fernandez attended the First 5 Association Staff Summit: *"Strategy Into Action"* from December 10th-12th in Palm Springs. The goals of this event were to bring focus and definition to the First 5 Association Network Strategy; and, to bring the collective vision into day-to-day implementation. Workshops topics included how to build local networks, leadership training, family resilience & parenting supports, early intervention, and an overview of state policy efforts.

Open House at the Office of Assemblymember Timothy Grayson: On December 18th, staff member Lorraine Fernandez attended an "Open House" hosted by Assemblymember Timothy Grayson along with Congressman Mike Thompson and Senator Bill Dodd.

Coordinating with Mental Health Services Act on Cultural Competency Strategies: As part of First 5 Solano's Systems Change Implementation Plan, staff from First 5 Solano met with staff from the Mental Health Services Act (MHSA) team to discuss collaboration on strategies to increase the cultural competency of providers. One project discussed is the Solano County Behavioral Health Division's Cultural Transformation Project, which is supported by the UC Davis Center for Reducing Health Disparities, who are providing consultation, training, evaluation and technical assistance services. The goal of this collaboration is to improve access to and utilization of mental health services by individuals from the Filipino-American, Latino, and LGBTQ communities.

Office of Child Abuse Prevention (OCAP) Grant Application – Road to Resilience Partnerships 2019/2022: First 5 Solano staff assisted Fighting Back Partnership (FBP) in preparing a grant application for an OCAP grant opportunity. This grant would provide funding of up to \$600,000 per year for three years for interagency partnerships to identify and serve pregnant women who have known histories of substance use, pregnant women with current substance use, and mothers of substance exposed infants. The scope of work includes in-home case management to link the target population and their families to parenting supports and concrete supports. The focus of the work would be on Vallejo mothers in the defined target population, with an emphasis on African-American women. FBP would be the lead agency, and a Memorandum of Understanding was included with the application to include Child Welfare Services, Solano County Health & Social Services, and First 5 Solano as the core partners who would implement this collaborative project.

Kaiser Grant for Tenant Improvements - Approved: First 5 Solano received notice from Kaiser's Community Benefit program staff that the grant application submitted in October 2018 was approved. This was a \$25,000 grant request for a capital grant to get the space ready for Healing Eating Active Living (HEAL) programs at the Vallejo First 5 Center. These funds will be utilized to build a kitchen area to be used to conduct a nutrition-based parent/child education program to support the use of healthy food options of young children.

ACEs Awareness Media Campaign: On behalf of Solano Kids Thrive, First 5 Solano has continued work on the ACEs (Adverse Childhood Experiences) Media Campaign funded by a Kaiser Permanente Community Benefits grant. The campaign includes efforts to raise community awareness of ACEs through messaging via Pandora radio, billboards, and bus ads placed strategically in high-poverty areas in Solano county.

Since the launch of the project in October 2018, over 319,000 Pandora advertisements have been delivered, reaching approximately 30,000 unique users. A new billboard will be introduced in Vallejo this February and bus ads will also continue through the end of the campaign in June 2019.

2019 Solano County Fair: The 2019 Solano County Fair is in the planning phase. 2019 Fair dates are currently set for Thursday 6/27 thru Sunday 6/30. Thursday will be a "soft" opening late afternoon/early evening with the carnival closing at 10 pm. We are excited to announce that this year the Fair will include a First 5 Zone for our littlest fair visitors! In addition to the Giant Sandbox, we are inviting First 5 Solano grantees to host a booth and provide interactive activities for littles ones. Some ideas that have been discussed are a miniature hay maze, cornhole games, and a fishing pond, just to name a few. The First 5 Zone will be open from 10am-6pm Friday-Sunday to accommodate young children's schedules.

Little Free Libraries: First 5 Solano is engaged in discussions with Solano County Office of Education Quality Rating and Improvement System (QRIS) team to provide Little Free Libraries at several QRIS sites. A Little Free Library (LFL) is a "take a book, return a book" free book exchange. They come in many shapes and sizes, but the most common version is a small wooden box of books. Anyone may take a book or bring a book to share. Through the First 5 Solano Executive Director fund, staff plan to purchase at least 5 LFL kits for providers to place at their family child care home or center. These providers will become stewards of their library to make sure they stay clean, free from vandalism and books are replenished. Stay tuned for sites that will be participating.



Parent Voices-Parent Leadership Academy: Also through the Executive Director's fund, First 5 Solano provided support to the 2nd Parent Voices Parent Leadership Academy which is hosted through Solano Family and Children's Services. The Academy will begin February 2019 and includes 6 workshops designed to empower parents and child care providers to advocate for

quality and affordable child care for all families. Registration details can be found on Eventbrite (search: Parent Leadership Academy 2019).

Attachment A: Letter of Support for First 5 Diaper Kit Program

COMMISSIONERS December 3, 2018

Erin Hannigan

Chair

Lenesha Anderson

Dan Ayala

Jennifer Barton

Aaron Crutison

Mina Diaz

Lisette Estrella-Henderson

Gerald Huber

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First 5 California
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Sacramento, CA 95833

TO: Camille Maben and Members of the First 5 California Commission:

I am writing to convey our strong support for the continuation and expansion of the First 5 Diaper Kit Program in Solano County. "Diaper need," or an insufficient supply of diapers to keep babies clean and dry, afflicts *1 in 3 mothers in the U.S.* and has an equal or greater impact in our county. In 2017, Solano County had more than 414 emergency room visits from the top three conditions known to be caused by diaper need. Diapers and baby wipes for one child can cost up to \$100 per month, making diapers the third or fourth greatest cost burden for many families on public assistance. We consistently hear about the need for diapers directly from our clients, and we see it as a large barrier to self-sufficiency.

The First 5 Diaper Kit Program in partnership with SupplyBank.Org provides diaper kits to 180 participants each month at two sites in our county, with each kit containing 80-100 diapers and 200 baby wipes. This program has been an asset to struggling families in our community; has improved relationships between staff and clients at sites; and, is worthy of expansion to serve more families in need.

During the last few months, the awareness of this resource has spread in the community, increasing participation in the program and expanding the reach of our other programs. We understand resources are always limited, however SupplyBank.Org has demonstrated an efficient and effective model to address diaper need in our county and state. This model allows participants to receive a \$50 value of diapers and wipes each month, but costs SupplyBank.Org \$16-18. This form of efficiency is not available to low-income families.

We wholeheartedly support the continuation and expansion of the First 5 Diaper Kit Program in our county and state. Please feel to reach out with any questions as we feel this program is a worthy investment in our community.

Sincerely,

A handwritten signature in blue ink that reads "Michele Harris".

Michele Harris
Executive Director, First 5 Solano