



SOLANO COUNTY

COUNTY ADMINISTRATOR'S OFFICE

To: Board of Supervisors
From: Birgitta E. Corsello, County Administrator
Date: September 23, 2016
Subject: Significant Issues Update

1) County Administrator's Update on Contracts

The County Administrator signed the following contracts of significance since the last Significant Issues update:

- The Department of Health and Social Services, Administration Division, a contract with Lisa Scott-Lee, to provide review, recommendations and provider claims expertise, \$29,600, from August 1, 2016 to October 31, 2016. The funding source is the County's General Fund, 2011 Realignment and the Mental Health Service Act (MHSA).
- The Department of Health and Social Services, Child Welfare Services, a contract with ANKA Behavioral Health, to provide outreach on substance abuse services, \$30,000, from July 1, 2016 to June 30, 2017. The funding source is the Promoting Safe and Stable Families Federal grant.
- The Department of Health and Social Services, Medical Services, a contract with Children's Choice Pediatric Dental Care, to provide anesthesia services to eligible Solano County children, \$49,500, from August 1, 2016 to June 30, 2017. The funding source is the Federally Qualified Health Clinics (FQHC).
- The Department of Child Support Services, an amended contract with Universal Building Services (UBS), to provide janitorial services for 431 and 435 Executive Court North in Fairfield, CA, \$32,508, from September 14, 2016 to September 13, 2017. The funding source is 100 percent from intergovernmental funding.
- The Department of Human Resources, a contract with Hyas Group, to provide a review of governance processes and documents and to provide expert assistance to the Deferred Compensation Advisory Committee, \$30,000, from September 1, 2016 to August 31, 2017. The funding source is the County General Fund.

2) Workforce Development Board of Solano County's Fall Career Fair Seeks Regional Talent

The Workforce Development Board (WDB) of Solano County will host its annual Fall Career Fair on Thursday, October 6, 2016 from 10:00am to 2:00pm, at the University of Phoenix, 5253 Business Center Drive in Fairfield. As one of the largest biannual Career Fairs in Solano County, the event attracts a substantial number of skilled job seekers from throughout the region. Job seekers have an opportunity to

network among professionals and meet with local recruiters from various industries that are actively hiring for vacant positions. Organizers expect 85-90 businesses to attend the event.

Job seekers should arrive promptly when the event begins to ensure they'll be able to network and meet with business representatives. They are also encouraged to dress professionally, be prepared for on-site interviews, and bring sufficient copies of their resume, as there will be no copy services available at the facility.

The success of the Career Fair is significantly dependent on sponsorships from local businesses and partner agencies. These include the premier sponsor Alpha Media's 95.3 KUIC, 92.1 KKDV, and 101.7 KKIQ. Key sponsors also include the Daily Republic, Reporter/Times Herald and The Salvation Army KROC Center. Visit solanowdb.org/news-upcoming-events.php for more information on the event and a list of employers attending.

"As our 11th biannual Regional Career Fair, this event serves as a platform for regional employers to find talented, skilled workers. The WDB will continue to use this ongoing event to provide opportunities that improve the workforce at a local level." – Robert Bloom, President and Executive Director of the Workforce Development Board (WDB) of Solano County

In addition to the Career Fairs, the WBD provides a unique experience for both seekers and recruiters as part of its effort to connect more skilled workers with regional employers. WBD offers resources to job seekers including access to job listings, personalized job searches, career counseling and job coaching. Employers can also receive assistance with recruitment and funding for On-the-Job Training (OJT).

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3) Workforce Development Board of Solano County to host North Bay Regional Summit promoting industry sector partnerships in manufacturing and health care

The Workforce Development Board (WDB) of Solano County, in collaboration with their Northern California Career Pathways Alliance (NCCPA) education partners, including Sonoma, Lake, Mendocino, Marin, Napa and Solano Counties, will be hosting a regional summit this Fall in Napa to promote the development of manufacturing and healthcare industry sector partnerships (ISP) in Napa. The Solano WDB along with five other North Bay WDB's who comprise the North Bay Employment Connection (NBEC) were awarded a \$1M SlingShot grant from the California Workforce Development Board (CWDB) to improve workforce development programs and income mobility in the region by establishing industry sector partnerships.

As part of the NBEC's SlingShot grant work, an initiative formally known as the "North Bay Business Sector Alliance" (NBSA) the WDB's will be holding the summit to encourage North Bay business leaders in manufacturing and health care to establish regional industry sector partnerships. The NBSA's ISP efforts coincide perfectly with the Moving Solano Forward initiative recommendation to form local industry groups. Therefore, the Solano EDC and Solano WDB will be working together to help establish a manufacturing ISP for Solano County. These industry sector partnerships will not only ensure local businesses have the resources and support needed to grow and offer good jobs in the region, but they will also serve as a resource for educators to seek guidance on new career technical education (CTE) curriculum to support the industry workforce needs.

The CWDB has dedicated funding through their SlingShot grant initiative to seed collaborative efforts amongst industry, government, workforce, economic development, and education stakeholders within

regions throughout California to identify and solve business challenges. NBEC is utilizing their SlingShot grant funding to spur these collaborative efforts with the development of sub-regional industry sector partnerships. The work begins with the summit which is expected to draw nearly 300 hundred attendees from the business and education community culminating with a call to action amid the industry leaders to establish regional industry sector partnerships this year. Following the summit, the Solano and Napa WDB's will be working closely with identified "industry champions" and community partners to launch a healthcare industry sector partnership this December.

The conference will be held on Monday, October 24, 2016 from 8:30-11:30am at the Napa Valley Marriott Hotel & Spa located at 3425 Solano Ave., Napa, CA 94558. The program will feature keynote speaker California State Senator Mike McGuire along with prominent business leaders who have helped start industry sector partnerships, local resource service providers, and nationally renowned workforce development consultant Lindsey Woolsey. Audience members will have an opportunity to interact with speakers in a Q&A style format to discuss what is needed as a region to support industry growth and discuss how industry sector partnerships can make a positive impact in the community.

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4) Workforce Development Board of Solano County receives \$962,500 to fund rapid re-employment services to 700+ dislocated workers in north and central Solano County

After several years of Solano County's layoff rate on the decline, the Workforce Development Board (WDB) of Solano County is responding to several site closures and layoffs affecting over 700 workers in the Fairfield and Vacaville area from May 2016 through September 2016. These include a downsizing at ICON Aircraft, a consolidation at Medline (Professional Hospital Supply) to a new distribution facility in Tracy, a consolidation at Save Mart Distribution to an existing distribution facility in Lathrop, and business closures at both Sports Authority and Sports Chalet. As a layoff can often be a devastating experience, the WDB, through its Rapid Response Team, is offering resources and no-cost services to help these workers find new employment or obtain career technical training to transition into a new career path.

The "Rapid Response" initiative is part of the U.S. Department of Labor's (DOL) effort to seamlessly assist laid off workers as soon as possible, and minimizing the disruptions the layoff can cause to their lives. When the WDB learns of an approaching layoff, staff contacts the company to set up voluntary information sessions, which normally take place within the 30 days prior to the layoff date. The affected employees are invited to receive individualized services through WDB.

WDB's Rapid Response Team works in tandem with each organization, in a timely manner after the layoff date, to educate and inform workers on the benefits and services available to them. Services include tailored employment plans, career technical training, up-skilling, personalized job search assistance, job placement, job coaching, and unemployment benefits available through the Employment Development Department (EDD).

The success of the "Rapid Response" program is dependent on an early warning system and active involvement from businesses, so that services can be readily available for workers to utilize in a timely manner following a layoff. On September 2, 2016 the WDB was awarded \$ 962,500 in funding for a "2016 Solano County Multi-Company Re-employment Project." This Dislocated Worker Additional Assistance Funding will be critical in supporting the necessary programs and services for the affected employees.

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