

Solano Emergency
Medical Services
Cooperative
FY 2020/2021
Budget
Comparison Table

EXPENSES					
Category	Description	Board Approved FY 2019/2020	Actual FY 2019/2020	Proposed FY 2020/21	Δ for FY 2020/2021 from Board Approved FY 2019/2020
SALARIES & BENEFITS	Administrator	(1.0) \$216,862	(0.8) \$155,000	(0.75) \$153,000	Some functions and duties shifted to other programs, along with percentages of FTEs.
	EMS Coord.	(2.0) \$274,863	(2.0) \$295,000	(2.0) \$296,000	
	Nurse Supervisor	(1.0) \$141,964	(0.8) \$120,000	(0.75) \$114,000	
	Health Educator	(1.0) \$112,964	(0.8) \$107,000	(0.8) \$105,000	
	Health Assistant	(1.0) \$86,863	(1.0) \$110,000	(1.0) \$112,000	
	Admin Secretary	(1.0) \$92,663	(1.0) \$115,000	(1.0) \$116,000	
	Project Manager	(0.5) \$66,564	(0.3) \$33,000	(0.2) \$29,000	
SUBTOTAL:		\$992,743	\$935,000	\$925,000	Net Reduction of \$67,743
SERVICES, SUPPLIES, & CONTRACTS	PPP Pass-through	\$1,700,000	\$1,700,000	\$1,700,000	Payback in arrears for PPP cities Approximately \$720k was satisfied between 2018/19 and 2019/2020; decrease in operating expenses where possible
	Medical Director	\$32,400	\$32,400	\$35,000	
	County Counsel	\$10,000	\$10,000	\$21,000	
	Auditor Controller	\$13,500	\$13,500	\$12,000	
	Service/IT Contracts	\$115,000	\$115,000	\$14,000	
	Operating Expenses	\$40,000	\$40,000	\$9,000	
SUBTOTAL		\$1,910,900	\$1,910,900	\$1,791,000	Net Reduction of \$119,900
COUNTYWIDE OVERHEAD (TRANSFERS OUTSIDE H&SS FUND)	Countywide overhead				Some increase in costs is anticipated
SUBTOTAL			\$32,000	\$34,000	Net Increase of \$2,000
DEPARTMENTAL OVERHEAD (TRANSFERS WITHIN H&SS FUND)	H&SS overhead				Minimal increase is anticipated
SUBTOTAL			\$81,000	\$82,000	Net Increase of \$1,000
TOTAL		\$3,016,643	\$2,958,900	\$2,832,000	Net Reduction of \$184,643

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REVENUE				
Source	Description	Adopted FY 2019/2020	Actual FY 2019/2020	Proposed FY 2020/21
LICENSES, PERMITS & FRANCHISE	EOA Franchise Fee;	\$562,500	\$500,000	\$550,000
	LII Trauma Designation Fees	\$200,000	\$150,000	\$180,000
	LIII Trauma Designation Fees	\$ 75,000	\$ 50,000	\$ 60,000
	STEMI Designation Fees (x2)	\$ 20,000	\$ 20,000	\$ 24,000
	EDAP Designation Fees (x3)	\$ 15,000	\$ 15,000	\$ 18,000
	Stroke Designation Fees (x4)	\$ 40,000	\$ - - -	\$ 24,000
	Base Station Designation (x4)	\$ 20,000	\$ 20,000	\$ 24,000
	BLS Ambulance/Provider Fees	\$ 13,000	\$ 13,000	\$ 15,000
	CCT Ambulance Provider Fees	\$ 37,500	\$ 37,500	\$ 45,000
	Air Ambulance Permit	\$ 3,500	\$ 3,500	\$ 4,200
	Paramedic Accreditation EMT Certification/Registration Mobile Intensive Care Nurse	\$ 17,500	\$ 17,500	\$ 30,000
	Ambulance Inspection	\$ 10,000	\$ 10,000	\$ 11,000
	RFP Award Fee	\$100,000	\$ - - -	
	Out-of-County Trauma Fee	\$ 75,000	\$ - - -	
SUBTOTAL:		\$1,189,000	\$836,500	\$985,200
FINES, FORFEITURES, PENALTIES & ASSESSMENTS	Anticipated fines for violations	\$ 20,000	\$ 20,000	\$ 16,000
PASSTHROUGH REVENUE	PPP Pass-Through	\$1,700,000	\$1,700,000	\$1,700,000
GRANT & ALLOCATIONS & DESIGNATED FUNDING	Maddy Fund Admin.	\$ 90,903	\$ 90,900	\$ 55,000
	*COVID-19		\$250,000	
TRANSFERSFROM RESERVES	Carryover from previous years	\$ 9,240	\$51,500	\$60,800
REVENUE FROM USE OF MONEY/PROPERTY	Interest earned on allocations and reserves	\$ 7,500	\$10,000	\$15,000
TOTAL		\$3,016,643	\$2,958,900	\$2,832,000

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HISTORICAL RESERVE BALANCE

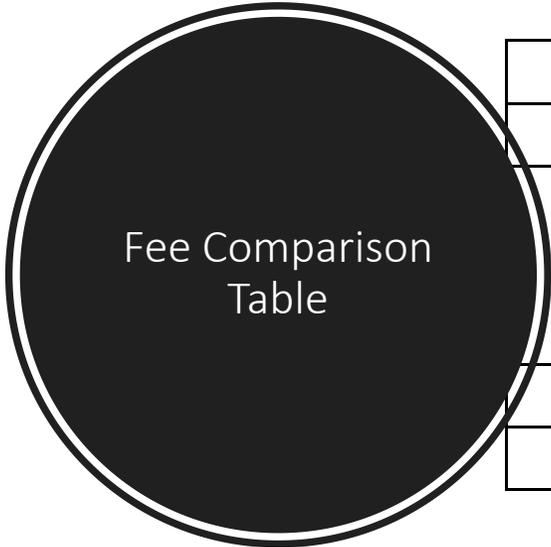
2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19
\$86,535	\$114,896	\$110,020	\$102,925	\$348,761	\$592,702	\$575,045	\$543,284	\$217,369

STAFFING ASSIGNMENTS

Classification	# FTEs	Programs/Projects/Assignments
Health Assistant	1.0	Personnel Certification/Accreditation
Health Education Specialist	0.8	Specialty System Data Management
Administrative Secretary	1.0	Clerk of the Board/Agency Administration
EMS Coordinator	2.0	Policy, Procedure, Protocol, Investigations
Project Manager	0.2	Fiscal Functions
Clinic Registered Nurse, Sr.	0.75	Trauma, STEMI, EDAP, Liaison, etc.
Health Services Administrator	0.75	Agency Oversight and Administration
EMS Medical Director	Contractor	Medical Control and Oversight
Total:	6.5	

AGENCY PROGRAM CONTACTS

Name	Title	Assignments
Sylvia Ozuna	Certification Specialist	Process EMT certifications and Paramedic accreditations
Colleen Hogan	Data Specialist	EMS, STEMI, Stroke, and Trauma data analysis, trending
Rachelle Canones	Clerk of the Board	Maintain SEMSC materials, schedules, correspondence
Keith Erickson	EMS Coordinator	Develop policies, procedures, protocols; investigations, etc
Ben Gammon	EMS Coordinator	EOA enforcement, monitoring, resource requesting, etc.
Dawn Boggs	Finance Manager	Develop budget, contract oversight, process purchases
Rebecca Cronk	EMS Specialty Care Supervisor	Oversight of select EMS staff, Trauma, STEMI liaison, etc.
Ted Selby	EMS Administrator	Oversight of Agency, MHOAC Duties, Liaison w/Hospitals
Bryn Mumma, MD	EMS Medical Director	Medical control, policy approval, protocol approval, etc.



Solano Current Fees (as of June 1, 2020)

TRAUMA	STEMI	EDAP	BASE
\$50k – \$150k	\$10,000	\$5,000	\$5,000

Solano Proposed Fees

TRAUMA	STEMI	EDAP	BASE
\$60k – \$180k	\$12,000	\$6,000	\$6,000

Neighboring County Comparison Fees (as of July 1, 2019)

	TRAUMA	STEMI	EDAP	BASE
Contra Costa	\$350,000	\$7,500	\$7,500	N/A
Sacramento	\$73k – \$133k	\$14,000	\$6,000	N/A
San Joaquin	\$217,000	\$25,000	N/A	N/A
Yolo	\$50k – \$75k	\$7,000	N/A	\$5,000

Stroke Fees in neighboring Counties mirror STEMI Fees